



*e.on*

# Capital Markets Story

**May 2021**

including Q1 2021 financials

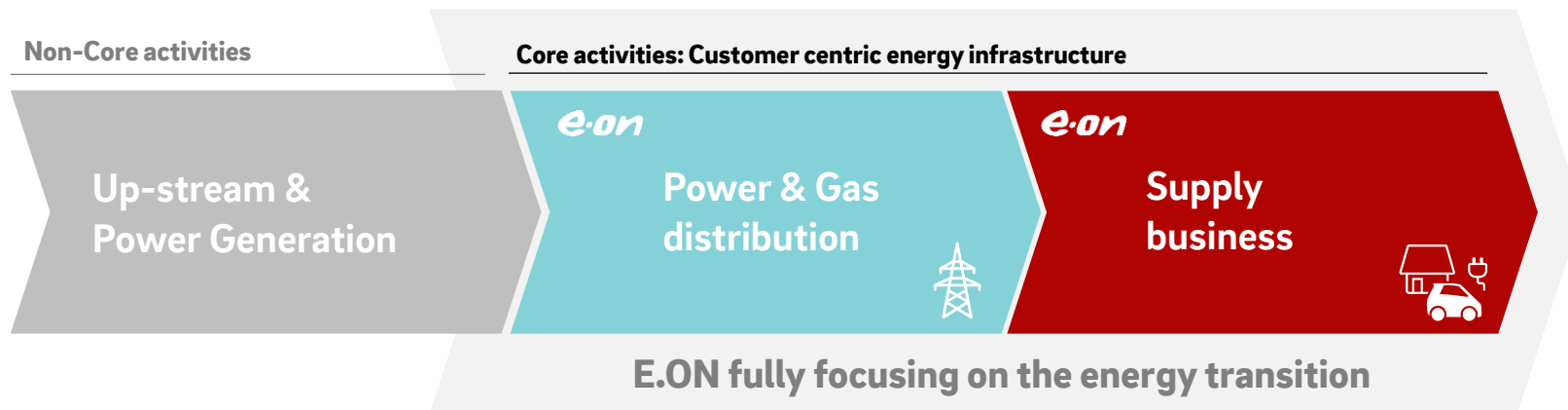


## **Our purpose**

***e.on***

**Energy fuels human progress. At E.ON, we're doing everything we can to make the future better and to enable our networks and energy solutions to connect people with one another.**

# E.ON business model fully focused on the energy transition



Employees 2020

**78,126**

Dividend per share 2020

**€0.47**

Group EBIT 2020

**~€3.8bn**

Adj. Net Income 2020

**~€1.6bn**

# E.ON's two core businesses

## Energy Networks



### -€35bn **Regulated Asset Base**

Germany €22.4bn

Sweden €4.8bn

CEE & Turkey €7.7bn<sup>1</sup>

### -78 GW **renewables capacity**

connected to E.ON networks

### -20% **of renewable assets in Europe**

connected to E.ON networks

## Customer Solutions



### -53m **customers across Europe<sup>2</sup>**

Germany 13.9m

UK 10.3m<sup>3</sup>

Other ~28m

### -33% **of adj. EBIT<sup>4</sup> from decentral energy infrastructure**

### **Market leading positions with 4x Top 1 and 3x Top 2 in energy retail**

1. 100% view for Slovakia and Turkey 2. Including at-equity participations; earnings of Customer Solutions business of Croatia, Slovenia and VSEH allocated to Energy Networks due to size 3. To standardize reporting, the definition of customers was adjusted 4. Adjusted for non-operating effects, FY 2020

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# Q1 2021 update

*e.on*

# Key focus areas of our new CEO

## Growth

- Grow power RAB by 4-5% p.a. until 2023 and beyond
- Grow Energy Infrastructure Solutions EBIT by 15% (CAGR 2021-2023)
- Capitalize on opportunities from EU recovery and Green deal

## Sustainability

- Make ESG an anchoring theme in everything we do
- Define clear path to net zero by 2040
- Increase transparency on E.ON's sustainability efforts

## Digitalization

- Apply technologies to radically change the way we operate
- Drive innovative & digital business models
- Achieve cost leadership through digital platforms

**>65%**

German onshore  
connected to E.ON grid

Listed on  
 **CDP** **A** list  
DISCLOSURE INSIGHT ACTION

**>GBP100m**

New: UK EBIT target 2021

# Operationally and financially strong first quarter 2021

E.ON Q1 2021 results

## Highlights



- **Strong performance in Q1 2021** due to excellent operations including progress on synergies, normalized weather and expected Covid-19 impact



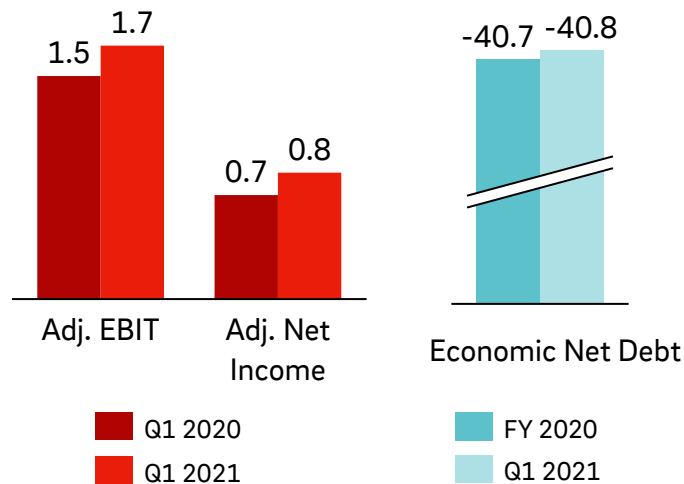
- **Deleveraging progressing as planned** with significant improvement in pension provisions, compensated by expected seasonal working capital development



- FY 2021 **guidance**, mid-term targets including synergies and dividend policy **confirmed**

## Key financials<sup>1</sup>

€bn



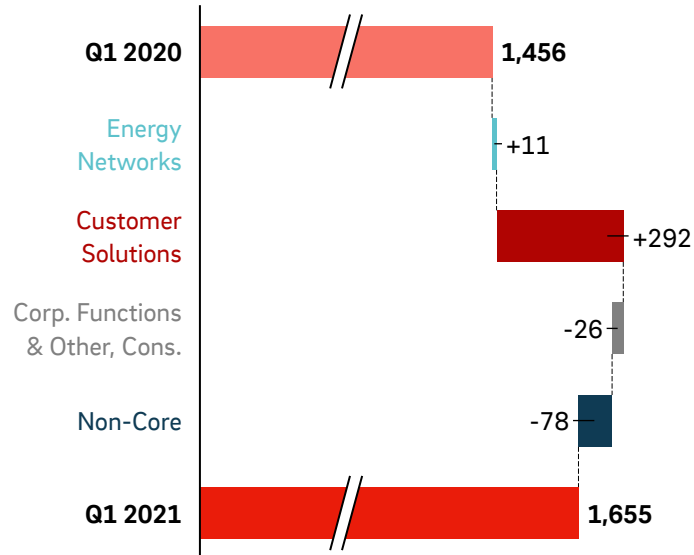
1. Adjusted for non-operating effects



# Significant EBIT growth driven by Customer Solutions

## EBIT<sup>1</sup> Q1 2021 vs. Q1 2020

€ m



## Key drivers

### Energy Networks

- +/- Germany: normalized weather/regulatory cycle
- + CEE & Turkey: Slovakia - inclusion of VSEH<sup>2</sup>

### Customer Solutions

- + Normalized weather
- + Germany: synergies ramp-up
- + UK: restructuring benefits
- + Other: strong operational performance

### Non-Core

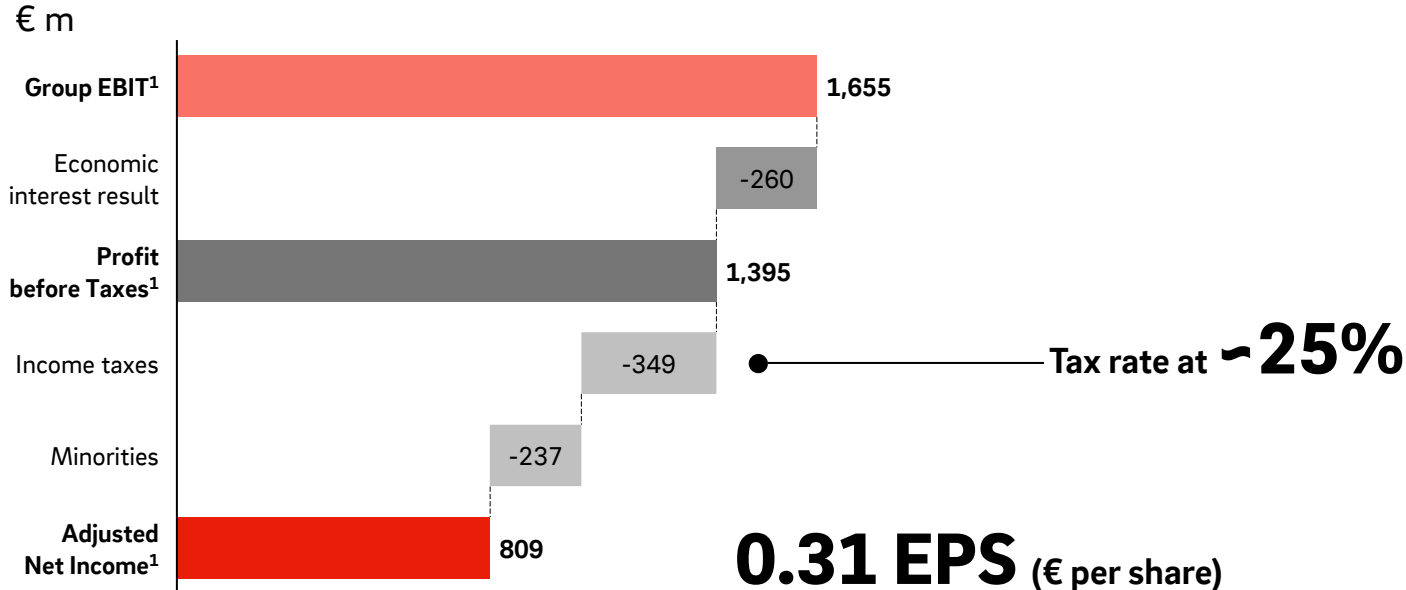
- PreussenElektra: higher depreciation from purchase of production rights
- Turkey Generation: FX impact, lower hydro generation

1. Adjusted for non-operating effects 2. Slovakian business acquired from RWE in Q3 2020 as part of the innogy takeover

# Adjusted Net Income amplified by lower refinancing costs

E.ON Q1 2021 results

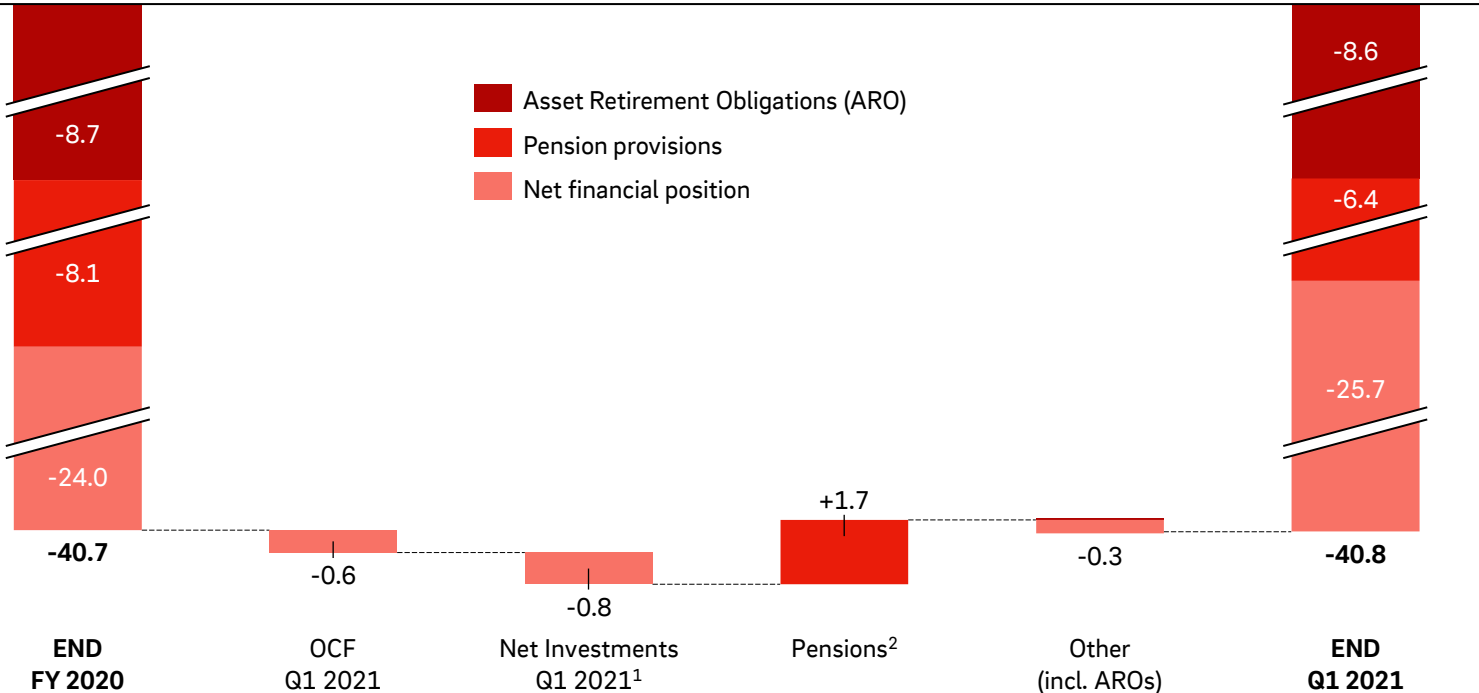
**Q1 2021**



1. Adjusted for non-operating effects

# END unchanged due to expected seasonal working capital developments

€ bn



1. Net of divestments 2. Actuarial interest rates for German pensions at 1.2% (vs. 0.8% @ FY 2020), for UK pensions at 2.0% (vs. 1.4% @ FY 2020)

# Outlook 2021 and mid-term delivery plan confirmed

E.ON Q1 2021 results

## Group guidance 2021

EBITDA<sup>1</sup>: €7.2-7.4bn ✓

EBIT<sup>1</sup>: €3.8-4.0bn ✓

ANI<sup>1</sup>: €1.7-1.9bn ✓

Capex<sup>2</sup>: ~€4.9bn ✓

## 2021 – 2023 delivery plan

**Dividend** per share (DPS) **growth** up to **5%** p.a.

Group **EBIT<sup>1</sup>** growth  
**8-10%** CAGR

Group **EPS<sup>1</sup>** growth  
**12-14%** CAGR

Average **cash conversion**  
**rate<sup>3</sup> of 100%**

Capital structure with  
**strong BBB/Baa**  
**rating**

1. Adjusted for non-operating effects, 2021-2023. 2. Cash-effective investments including Corporate Functions & Other and Non-Core. 3. Excluding provision utilization for nuclear decommissioning, average for 2021-2023

# Guidance overview

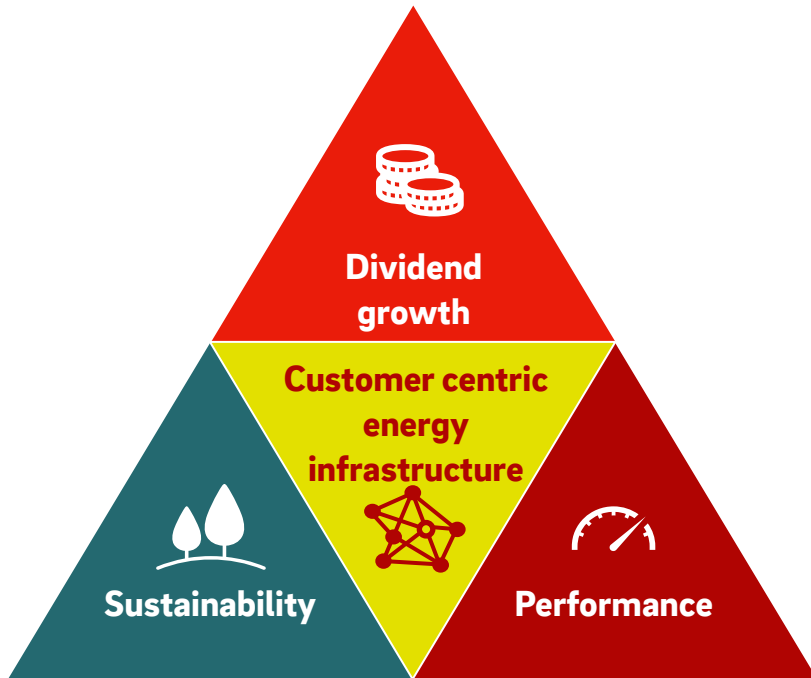
€ bn	FY 2020	2021	2021-2023
<b>EBITDA<sup>1</sup></b>	<b>6.905</b>	<b>7.2-7.4</b>	<b>2-3% CAGR</b>
Energy Networks	5.199	5.0-5.2	↗
Customer Solutions	1.006	1.4-1.6	↗
Non-Core	0.925	0.8-1.0	↘
Corporate Functions & Other	-0.225	~-0.2	↗
<b>EBIT<sup>1</sup></b>	<b>3.776</b>	<b>3.8-4.0</b>	<b>8-10% CAGR</b>
<b>Core EBIT</b>	<b>3.363</b>		<b>11-13% CAGR</b>
Energy Networks	3.253	2.9-3.1	↗
Customer Solutions	0.454	0.8-1.0	↗
Non-Core	0.413	0.2-0.4	↘
Corporate Functions & Other	-0.344	~-0.3	↗
<b>ANI<sup>1</sup></b>	<b>1.638</b>	<b>1.7-1.9</b>	<b>12-14% CAGR</b>
<b>EPS<sup>1</sup></b>	<b>€0.63</b>	<b>€0.65-0.73</b>	<b>12-14% CAGR</b>
<b>Dividend</b>	<b>€0.47</b>	<b>up to 5% p.a.</b>	<b>up to 5% p.a.</b>
<b>Capex<sup>2</sup></b>	<b>4.171</b>	<b>-4.9</b>	<b>-14</b>
Energy Networks	3.386	~3.3	~10.3
Customer Solutions	0.790	~1.0	~2.8
<b>Debt factor</b>	<b>5.9x</b>		<b>4.8x-5.2x</b>

1. Adjusted for non-operating effects 2. Cash-effective investments including Corporate Functions & Other and Non-Core



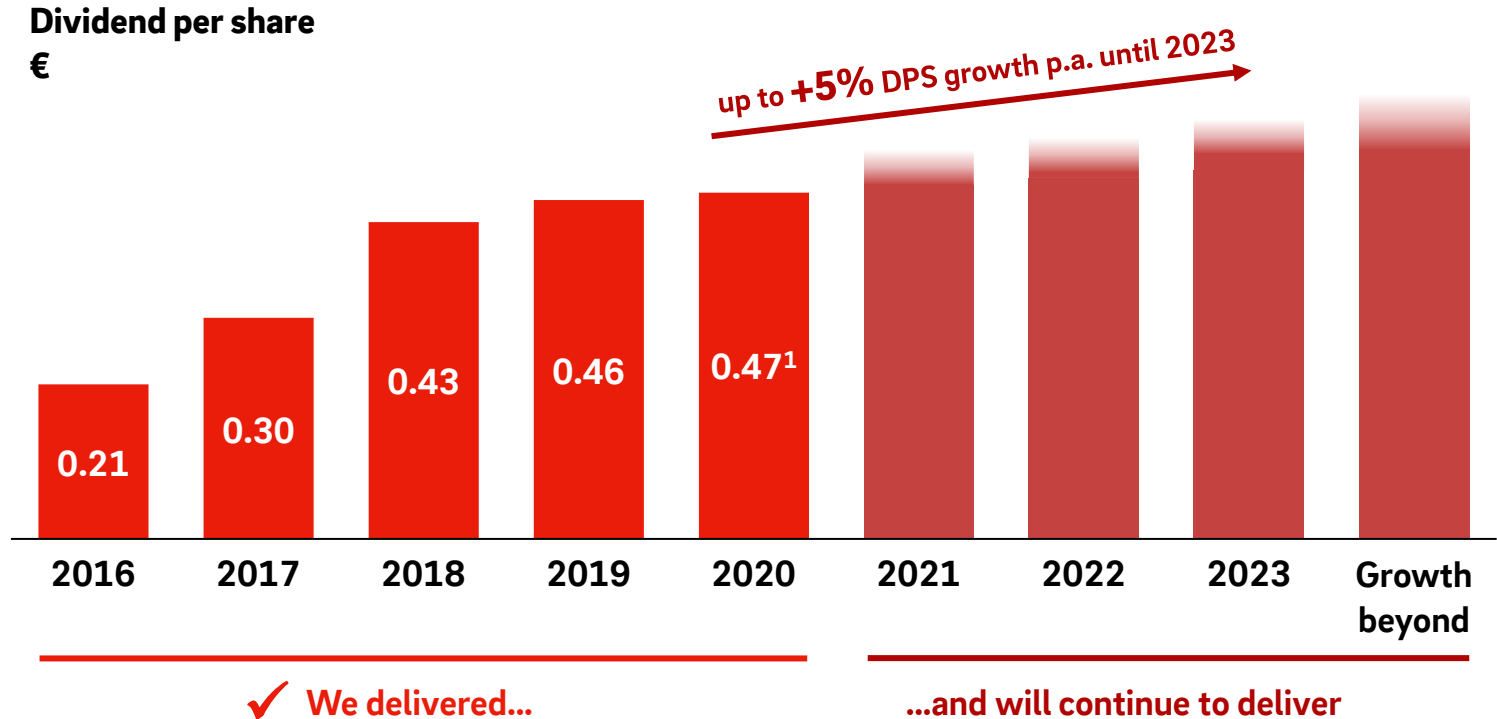
# **Investment highlights**

# Why invest in E.ON?



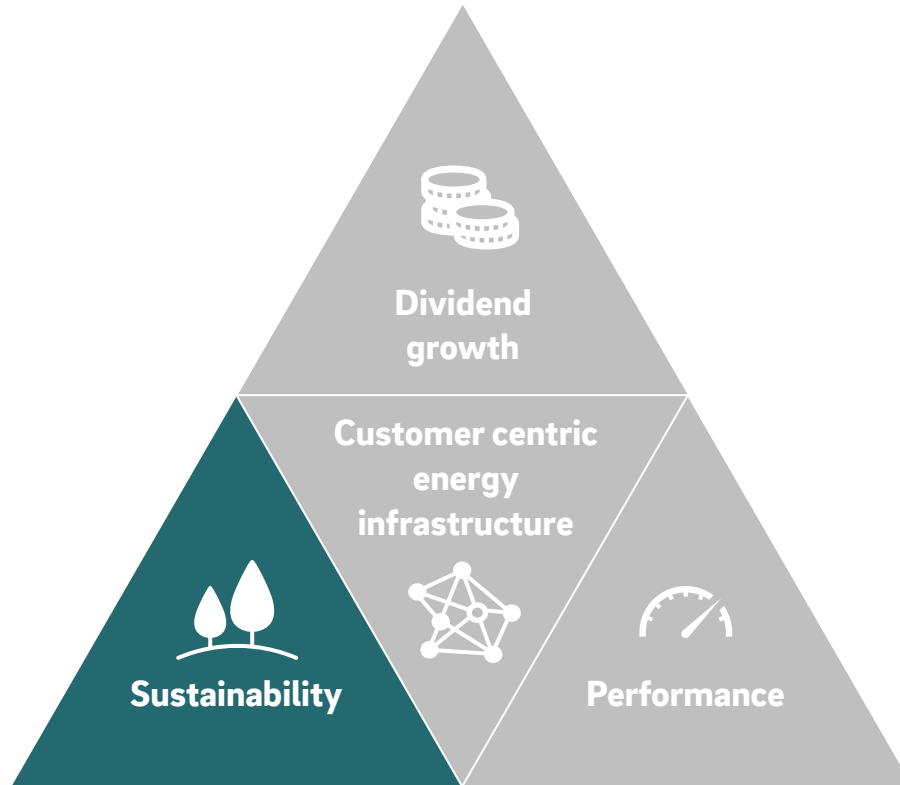
- 1** We commit to a sustainable dividend per share growth of up to 5% annually until 2023 and further growth beyond
- 2** We are the green investment opportunity and we enable the energy transition
- 3** We focus on customer centric energy infrastructure which is the core of our resilient portfolio
- 4** Performance culture is part of our DNA and we continuously deliver on operational excellence

# We commit to annually grow the dividend, also beyond 2023





# Why invest in E.ON?



# Net zero is the new normal – E.ON is driving carbon reduction

## Global challenges

IPCC<sup>1</sup> long term goal to limit global warming to **1.5°C**

German greenhouse gas emissions to be cut by **55% by 2030<sup>2</sup>**

Green Deal: The EU will be climate neutral by **2050**

## E.ON's contribution

Avoided emissions together with our clients  
2020: **~100m tons CO<sub>2</sub>**

**One out of five** renewable assets in Europe<sup>3</sup> connected to E.ON's grids

E.ON will become carbon neutral<sup>4</sup>  
by **2040**

## Focus SDGs<sup>5</sup>



1. Intergovernmental Panel on Climate Change 2. Pre Green Deal 3. Considering EU27 4. Carbon neutrality by 2040 (Scope 1 and 2), 75% carbon reduction by 2030 (Scope 1 and 2), 50% carbon reduction (Scope 3) by 2030, carbon neutrality by 2050 (including Scope 3). Base year: 2019 pro forma 5. UN Sustainable Development Goals

# Achievements across all sustainability dimensions



2020: **7%** reduction in Scope 1 & 2 &  
**-100m tons** of CO2 avoided with our clients



**Significant progress** in integrating climate & non-financial risks



**80-85%**  
EU taxonomy aligned capex (2021-23)<sup>1</sup>



 **Reporting integrated**



**>65%** German onshore & **>50%** German renewables connected to E.ON grid



Listed on prestigious **CDP A-list**



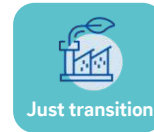
**20%** female representation in management board<sup>2</sup>  
**21%** women managers



Preparation to **receive validation**



New remuneration system<sup>3</sup> aligned with  
**ESG targets**



 **Paper published**

1. Based on EU taxonomy eligible capex 2. From April 1, 2021 3. Proposal for vote at 2021 AGM

# We take sustainability as our guiding principle

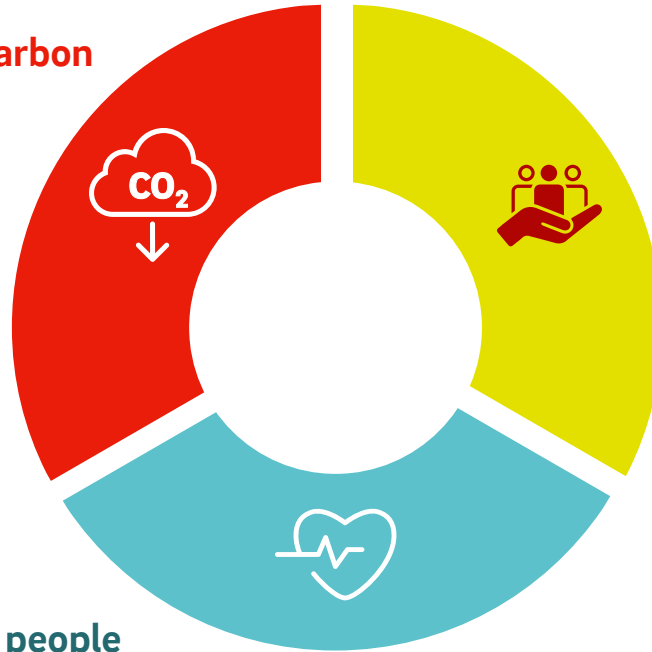
## WE enable Europe to become carbon neutral

Scope 1 & 2

-75%<sup>1</sup> by 2030  
-100%<sup>1</sup> by 2040

Scope 3

-50%<sup>1</sup> by 2030  
-100%<sup>1</sup> by 2050



## WE foster a diverse and inclusive culture

**32%** proportion of women in management positions<sup>2</sup> by 2026

## WE care for our people

Reduction of serious incidents and fatalities frequency to **0.1** by 2025<sup>3</sup>

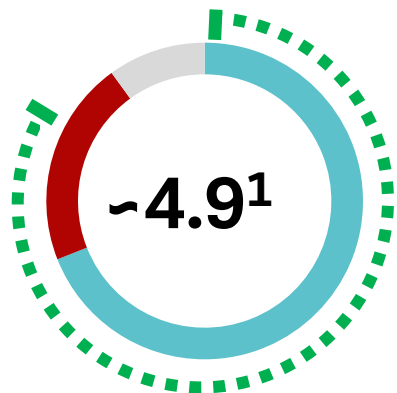
1. With reference to 2019 figures: Scope 1: 3.88m tons CO<sub>2eq</sub>, Scope 2: 4.82m tons CO<sub>2eq</sub> and Scope 3: 120.27m tons CO<sub>2eq</sub>

2. Reflection of overall proportion of women in the workforce 3. Serious incidents and fatalities frequency (SIF) was 0.12 in 2020

# 80-85% of investments aligned with EU taxonomy

## Investments 2021

€ bn

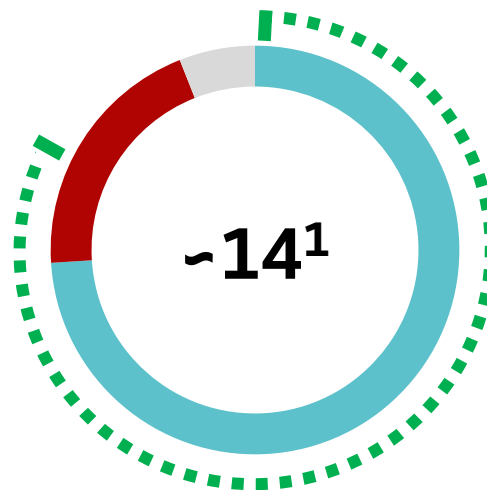


~80%

EU taxonomy aligned<sup>2</sup>

## Investments 2021-2023

€ bn



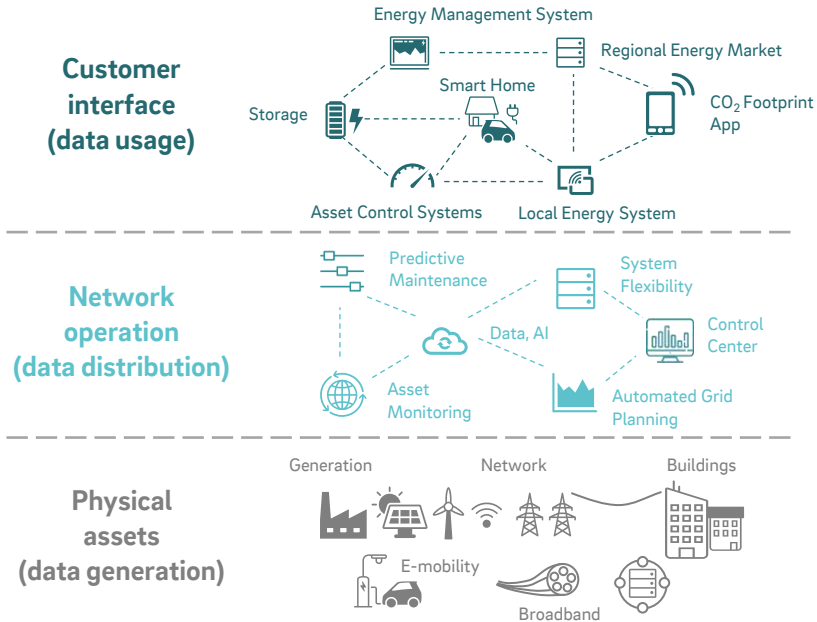
80-85%

EU taxonomy aligned<sup>2</sup>

■ Energy Networks ■ Customer Solutions ■ Other<sup>3</sup>

# Decentralization means digitalization and efficiency potential

## Decentralization drives system complexity



## E.ON provides digital solutions to capitalize on it

### EnergieMonitor & Klima-Navi

Transparency about CO<sub>2</sub>-footprint and impact of energy transition to municipalities and customers



### Predictive Maintenance

Data-driven decisions with machine learning and artificial intelligence

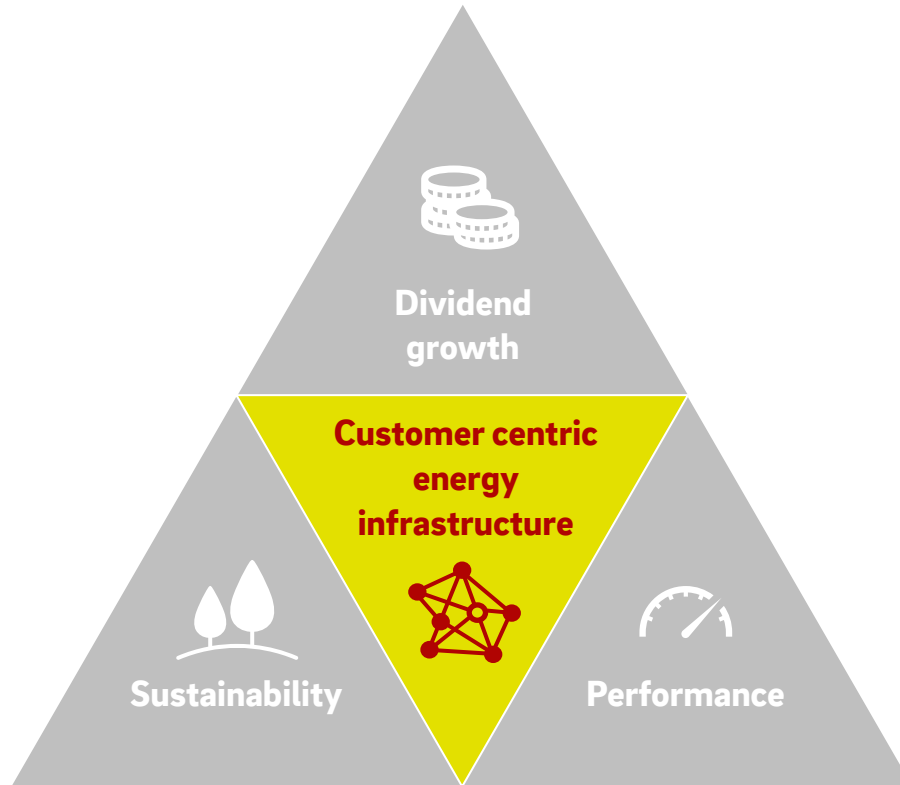


### Grid Smartification

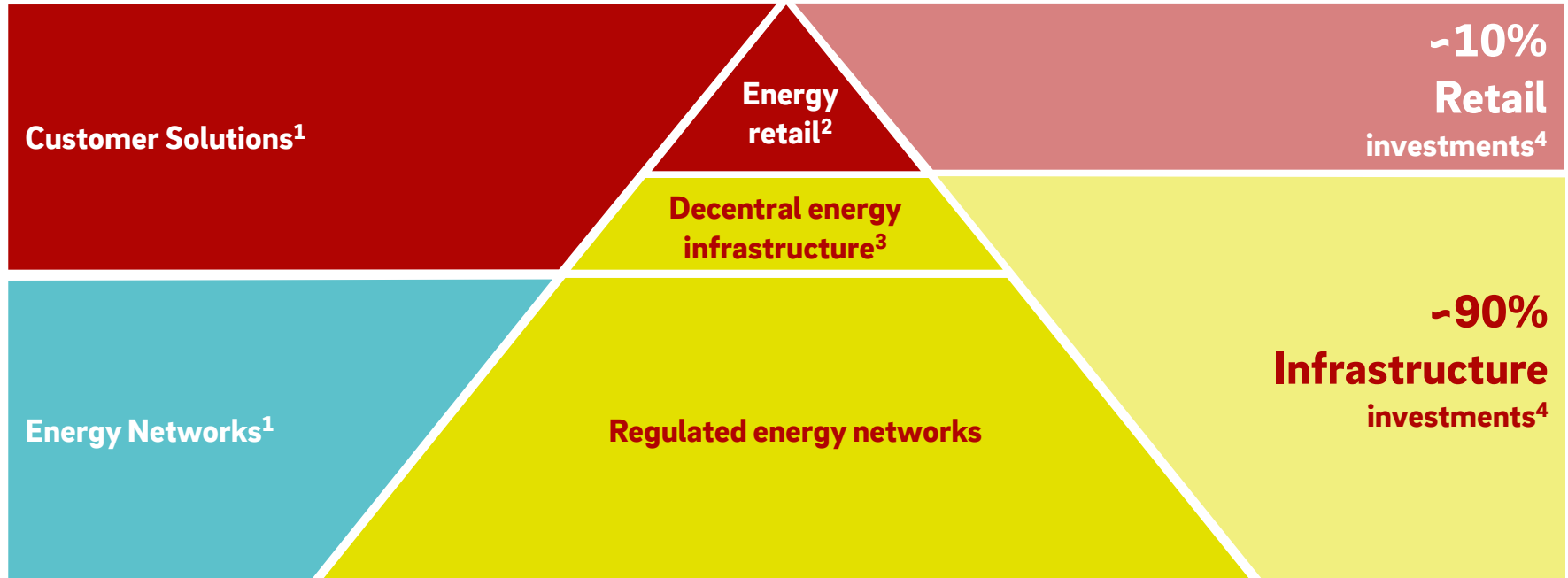
Intelligent substation and sensors collect real-time data from networks to enhance grid management



# Why invest in E.ON?



# Infrastructure is at the heart of E.ON's capital allocation



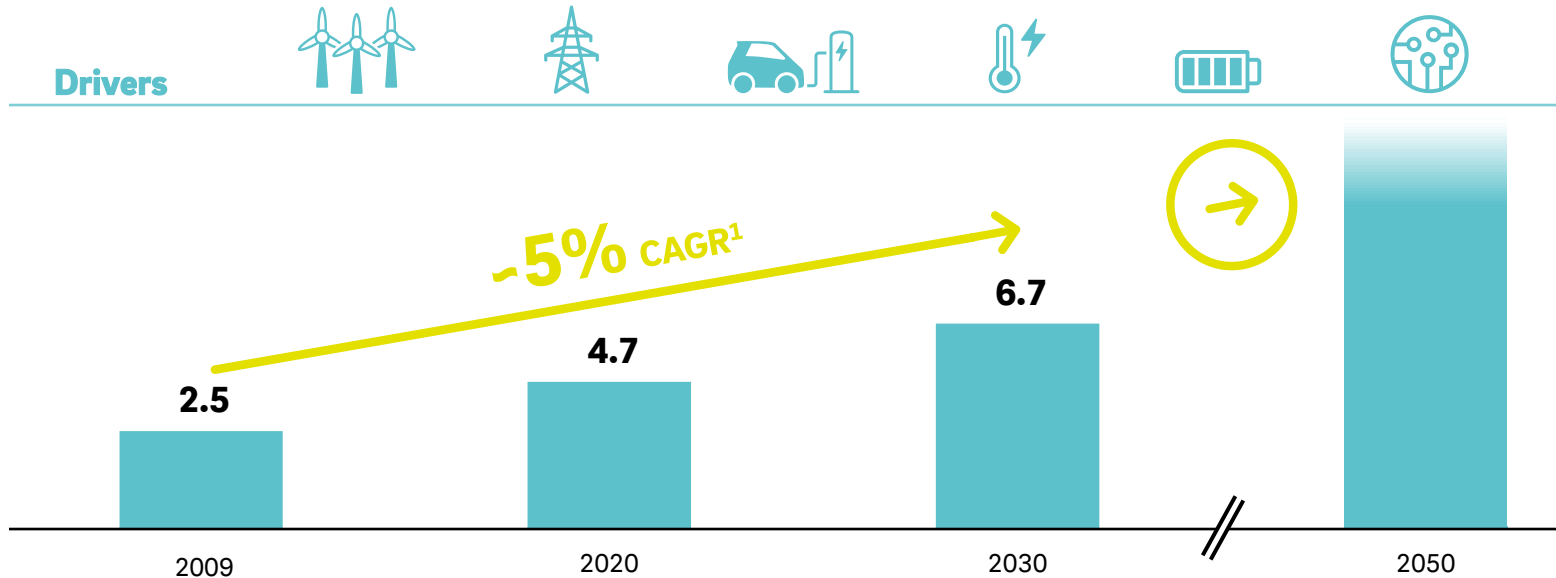
1. IFRS segments used in external reporting 2. Includes Energy Sales and Services and New Solutions 3. Includes Energy Infrastructure Solutions

4. Excludes investments in Corporate Functions & Other and Non-Core



# Energy transition driving multi-decade investment opportunities

Industry investments in German power distribution networks excluding Green Deal upside  
€ bn

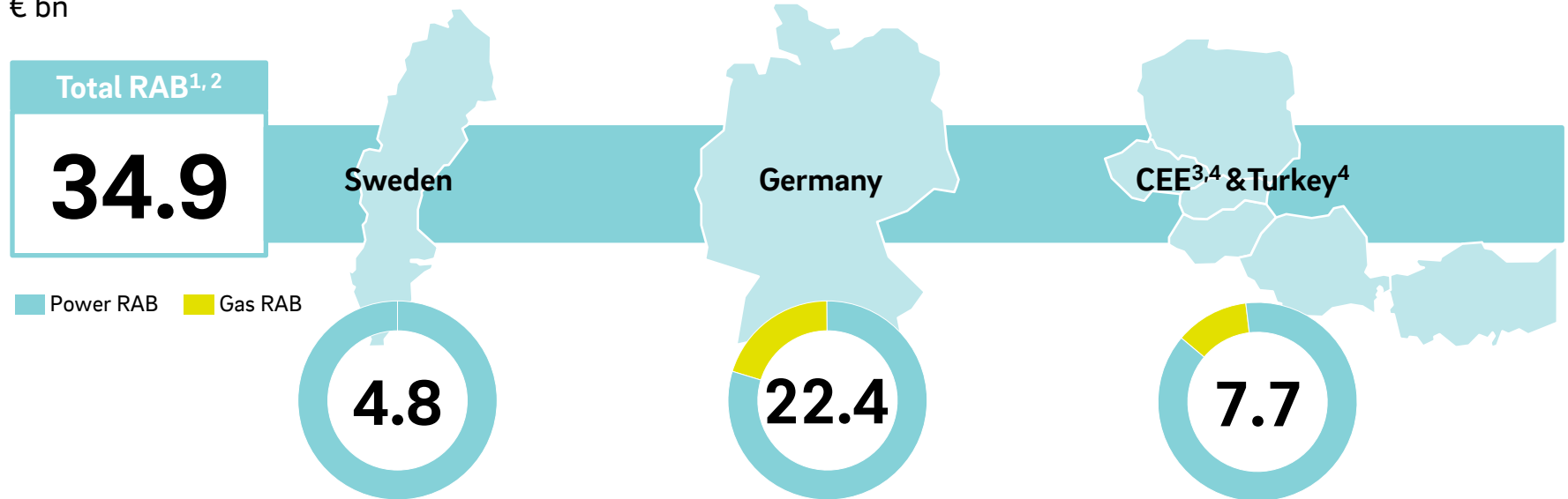


Source: Historic values: Bundesnetzagentur Monitoringbericht 2019. Future outlook: dena-Leitstudie Integrierte Energiewende

1. Assuming 2% inflation beyond 2020

# E.ON is the leading energy network company in Northern and Central Europe

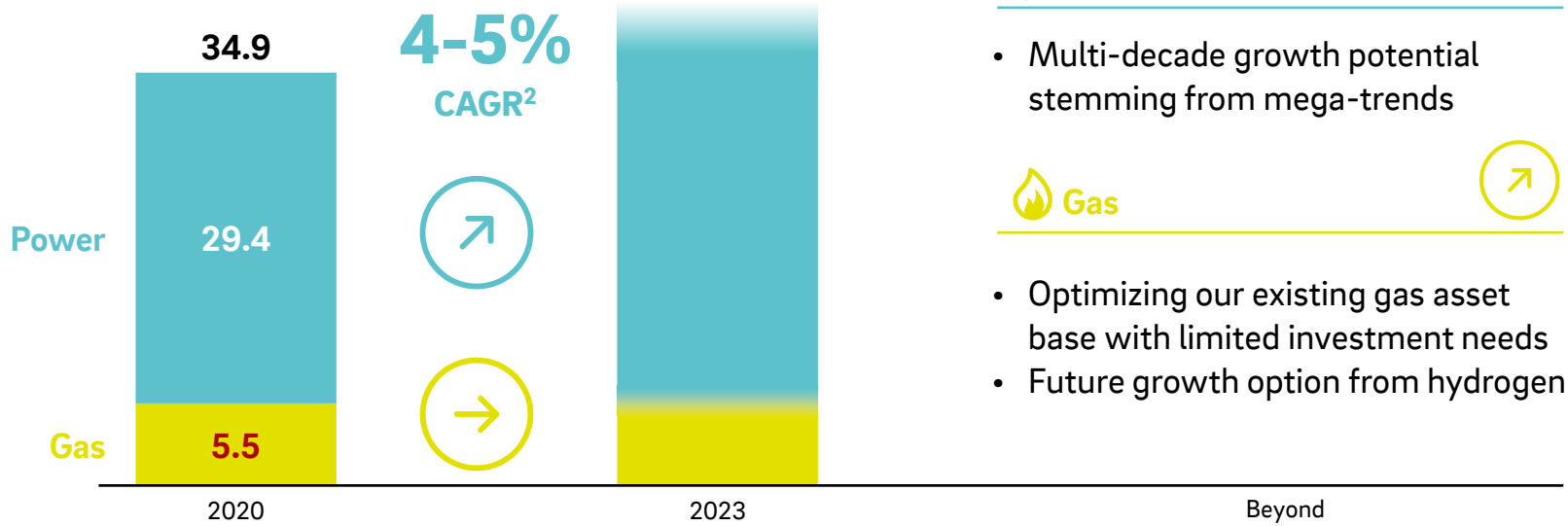
E.ON Regulated Asset Base (RAB) – regional split  
€ bn



1. RAB is the value of all distribution assets determined by the regulator. In general, RABs from different regulatory regimes are not directly comparable due to significant methodical differences. These include for example different regulatory asset lifetimes, asset valuation methods or treatment of customer contributions for network connections.  
2. Differences may occur due to rounding 3. Central Eastern Europe including: Czech Republic, Hungary, Poland, Romania, Slovakia 4. 100% view for Slovakia and Turkey

# Long-term RAB growth with further upside potential

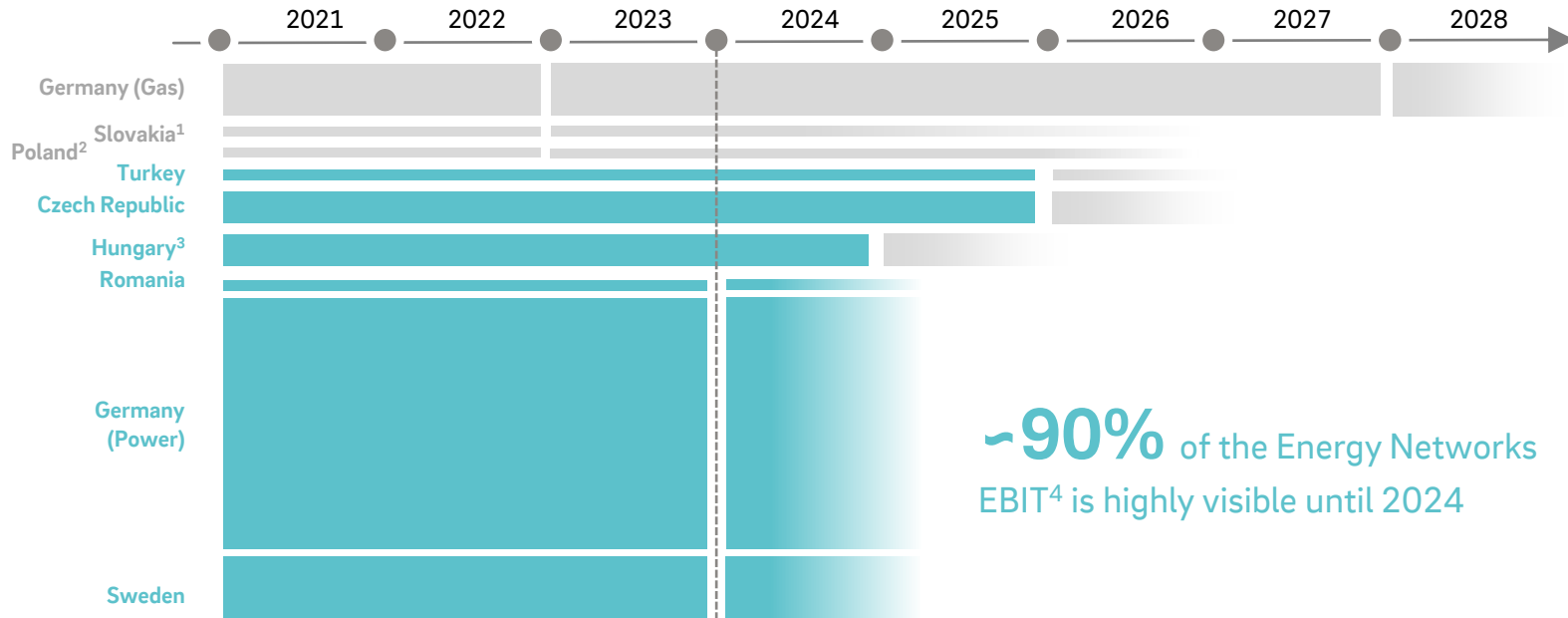
## E.ON Regulated Asset Base<sup>1</sup> growth € bn



1. RAB is the value of all distribution assets determined by the regulator. In general, RABs from different regulatory regimes are not directly comparable due to significant methodical differences. These include for example different regulatory asset lifetimes, asset valuation methods or treatment of customer contributions for network connections, including 100% view for Turkey and Slovakia. 2. Relates to power RAB, assumes constant year-end 2020 FX-rates, excludes Hungarian restructuring

# Three years of regulatory stability


## Regulatory periods per country




1. Length of upcoming regulatory period still under discussion 2. Regulatory period: 2016-2020, prolonged by 'transition' year 2021 and most likely also 2022  
3. Regulatory period power starting Apr 1<sup>st</sup>, 2021. Regulatory period gas starting Oct 1<sup>st</sup>, 2021. 4. Based on Energy Networks EBIT 2020, adj. for non-operating effects

# We successfully manage regulatory reviews

## Regulatory updates in CEE & Turkey from 2021<sup>1</sup> onwards

CZ  -1.4pp

**new WACC:**  
-6.5% (nominal)

HU  -1.3pp

**new WACC:**  
-3.4% (real)

TR  -1.3pp

**new WACC:**  
-12.3% (real)

RO  +0.7pp

**new WACC:**  
-6.4% (real)



Adjusted RAB



Increased eligible Capex and Opex



Introduction of regulatory account in Poland



Bonus WACC of 1-2pp for smart investments in Poland and Romania



Incentives for grid quality and EU funding

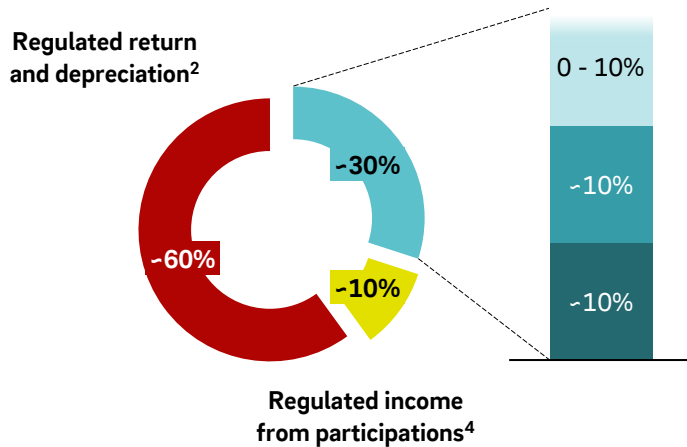


Earnings  
successfully  
retained

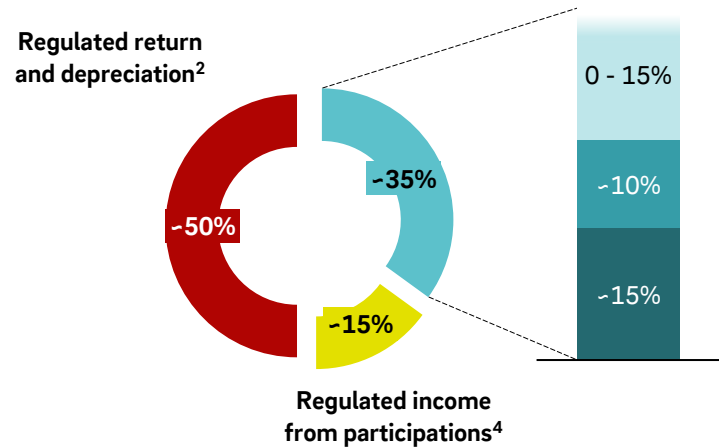
1. Romania from April 2020 onwards

# Energy Networks Germany - Earnings components

— Illustrative average EBITDA<sup>1</sup> split (2020-2023) —



— Illustrative average EBIT<sup>1</sup> split (2020-2023) —

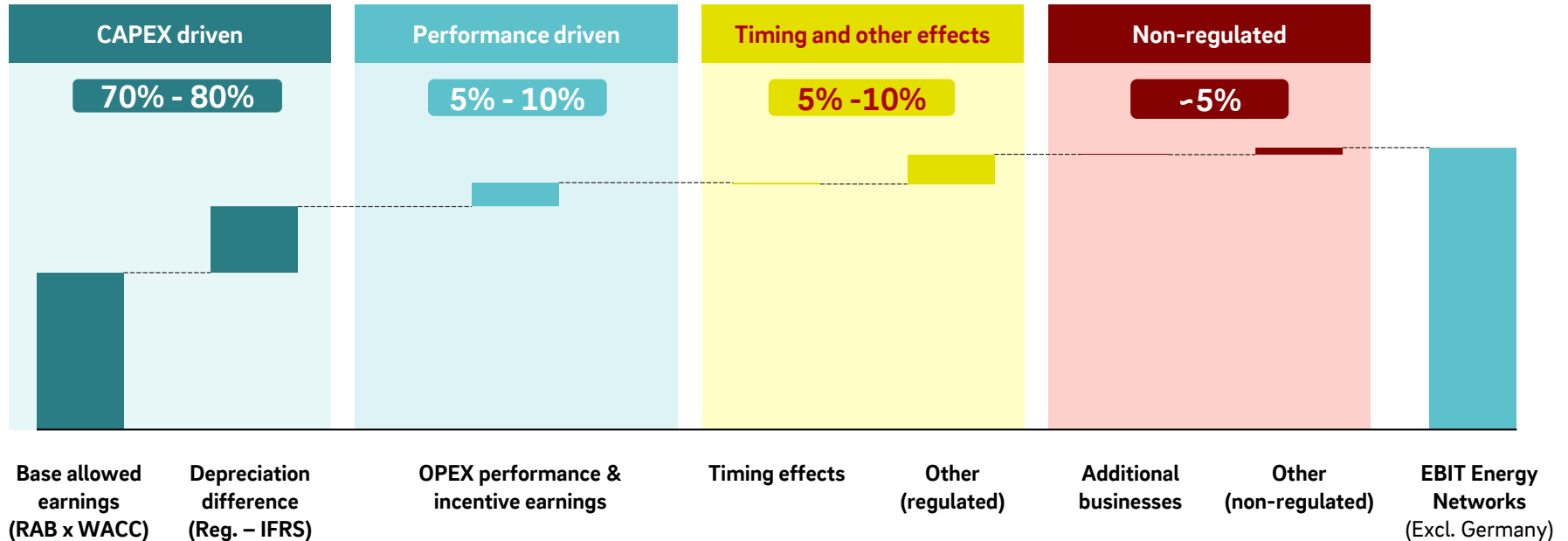


Operational Efficiency    Adjacent business<sup>3</sup>    Other earnings / temporary effects

1. Adjusted for non-operating effects 2. Includes return on RAB, difference between regulatory and IFRS D&A and revenues for grid expansion 3. Adjacent business includes e.g. water business, broadband, smart meter and technical network services 4. Consolidated at-equity / at-cost

# Exemplary earnings components – more than return on RAB




## — Illustrative EBIT composition<sup>1,2</sup> —



1. Consolidated EBIT composition for all Energy Networks countries (excluding Germany and Croatia).

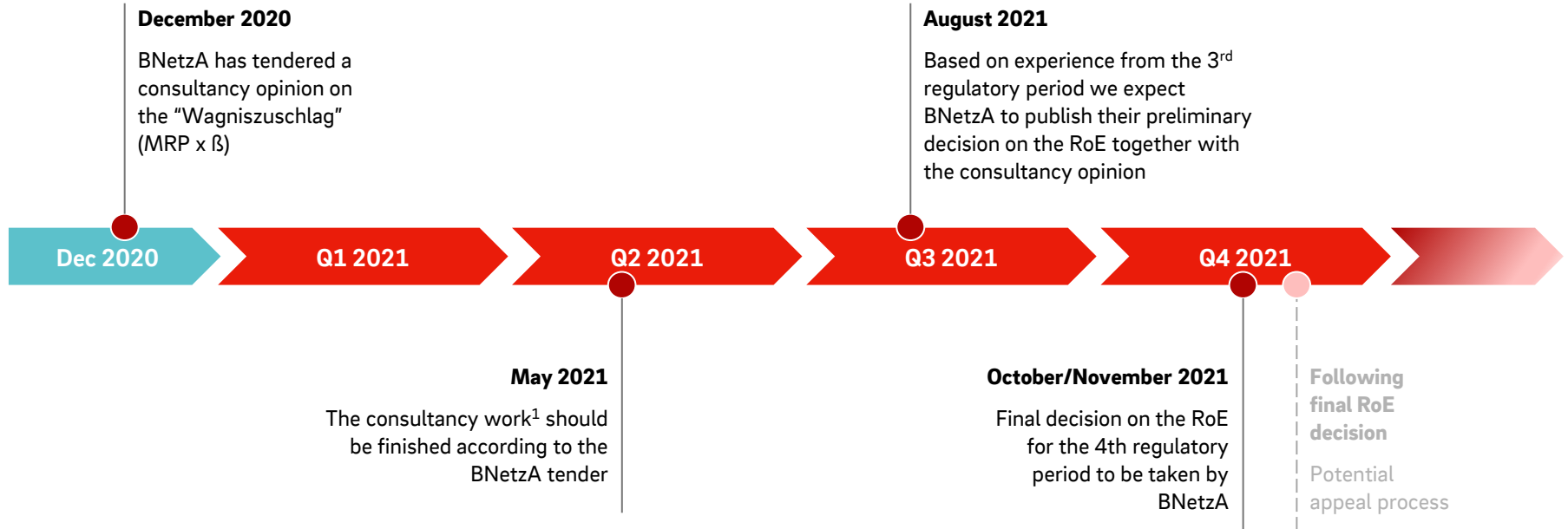
2. Turkey, Slovakia ZSE and VSE with 100% view, while excluding CS business.

# Impact of rising interest rates and inflation on regulated earnings

Time horizon	Impact of increasing interest rates and inflation	
Short-term		<ul style="list-style-type: none"><li>• Allowed WACCs/RoE are usually adjusted only once per regulatory period</li><li>• Inflation-indexation in most countries with t+2 time-lag</li></ul>
Mid-term		<ul style="list-style-type: none"><li>• Allowed WACCs/RoE to gradually increase (with start of new regulatory periods) due to higher interest rates</li><li>• Positive effect from inflation-indexation (double digit million effect p.a.)</li></ul>
Long-term		<ul style="list-style-type: none"><li>• Higher allowed WACCs/RoE with start of new regulatory periods in all countries</li></ul> <p><b>Sensitivities</b></p> <ul style="list-style-type: none"><li>• Allowed WACCs/RoE : +1% in regulatory return rate leads to triple digit million Euro increase of allowed returns p.a.</li><li>• Inflation-indexation: +1% in inflation leads to a high double digit million Euro increase p.a.</li></ul>



# Key events for upcoming 4<sup>th</sup> German electricity network regulation period



1. Not expected to be published before preliminary BNetzA decision

# E.ON's view on hydrogen

## What we want...



**Provide clean & affordable energy** to our customers – today and in the future



**Shaping the energy transition** – by building a smart and flexible energy system which is resilient, secure and efficient

## What we see today...



Hydrogen (H<sub>2</sub>) will be necessary to **achieve deep decarbonization**



H<sub>2</sub> will play a significant role in **inevitable future energy imports**



Support schemes and targets for electrolyzer capacity (40 GW by 2030) will **accelerate H<sub>2</sub> market development** in the EU



**Ramp-up starts today** via setting right boundary conditions

## What we are doing...



Developing **50+ decentral, integrated hydrogen initiatives & projects** to meet customer demand



Developing **future heating systems** to overcome decarbonization challenges



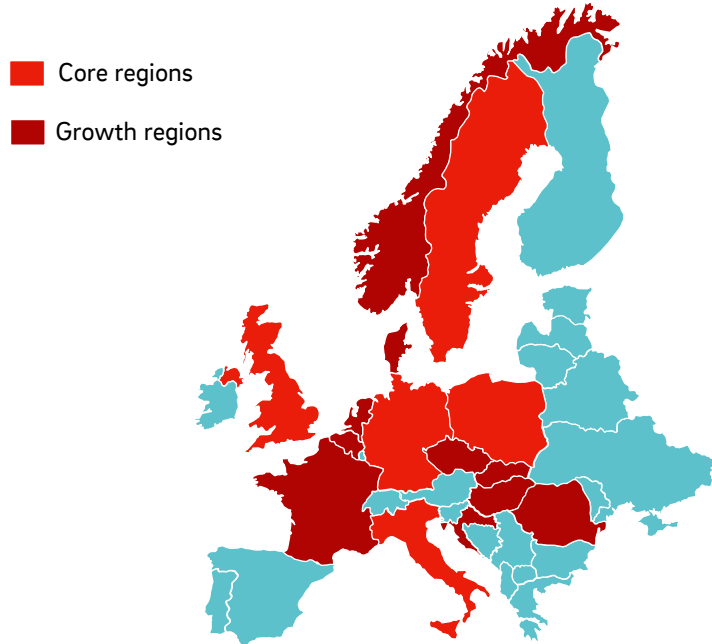
**Preparing our infrastructure** to become **hydrogen ready**



**Partnering** to shape the **energy transition** (e.g. Clean Hydrogen Alliance & National Hydrogen Council)

# Energy Infrastructure Solutions (EIS)

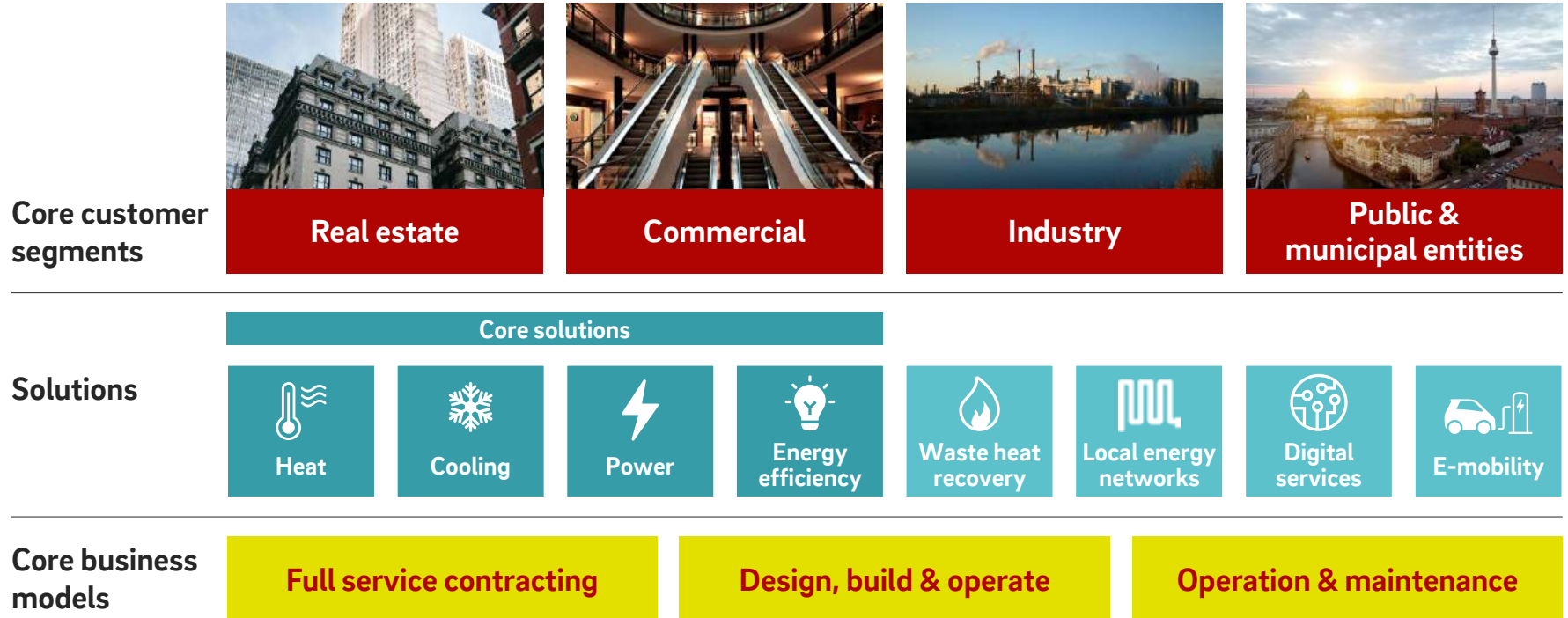
## Core part and growth driver of Customer Solutions



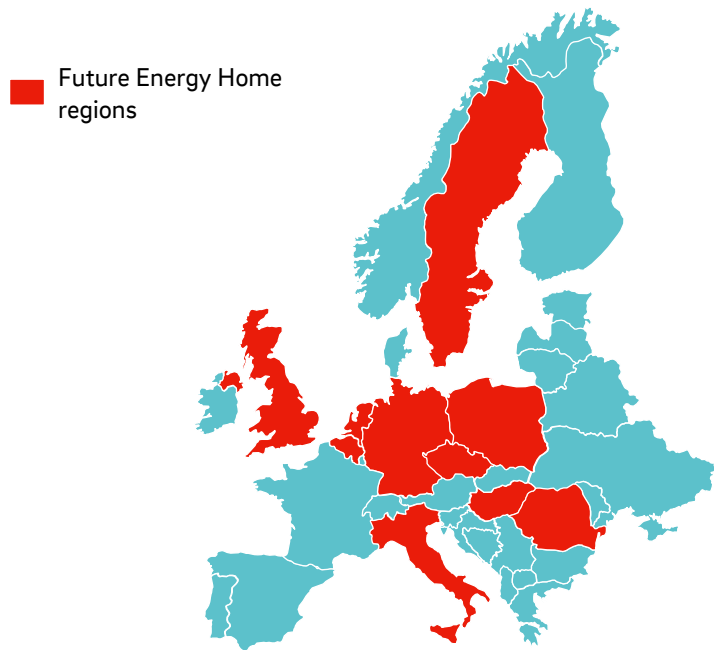
Serving customers all over Europe  
across 15 countries

<b>Customers</b>	<b>&gt;1.5 m</b>
<b># of plants</b>	<b>~4,100</b>
<b>Heat, chill &amp; steam production</b>	<b>~19 TWh</b>
<b>Electricity production</b>	<b>~12 TWh</b>
<b>Heat, chill, steam grids</b>	<b>~5,000 km</b>
<b>Sales 2020</b>	<b>~€ 2 bn</b>
<b>EBIT CAGR 2021-2023</b>	<b>-15%</b>

# EIS provides energy solutions to four customer segments based on three business models



# Future Energy Home (B2C Solutions) New growth area in Customer Solutions



**Market leading in Europe  
serving customers in 10 countries**

	<i>2020 actuals</i>
<b>Hardware devices<sup>1</sup> installed</b>	<b>~100k</b>
<b>Service &amp; maintenance contracts</b>	<b>&gt;1.2m</b>
<b>Yearly CO<sub>2</sub> savings<sup>2</sup></b>	<b>&gt;325 kt</b>
<b>E.ON Home app customers<sup>3</sup></b>	<b>&gt;10,000</b>
<b>Sales 2020</b>	<b>~€ 0.7 bn</b>
<b>EBIT CAGR 2021-2023</b>	<b>&gt;25%</b>

1. Including PV & battery, heating & cooling devices (boiler, heat pump, AC) 2. Savings by customers due to installed devices 3. Connected customers

# Future Energy Home and eMobility enable customers to reduce their CO<sub>2</sub> footprint with sustainable energy solutions



Energy bundles

**PV & Storage**

**E.ON Home App**

**EV charging**

**Home Heating**

**Services & Maintenance**

## **PV & Storage**

Sale and installation of PV & battery with service/energy bundles  
Battery sales more than doubled in 2020

## **Home Heating**

Sale and installation of efficient heating with service & maintenance  
Heat pump sales more than doubled in 2020

## **E.ON Home app**

Home energy management app to control energy flows in the home  
(PV & battery, heat pump, air conditioning, EV charging, smart meter)

## **eMobility**

B2C: Wallbox and services with integration in Future Energy Home ecosystem and time-of-use energy tariffs

B2B/cities: Design, build & operate charging solutions

Operating >13.000 charging points across Europe



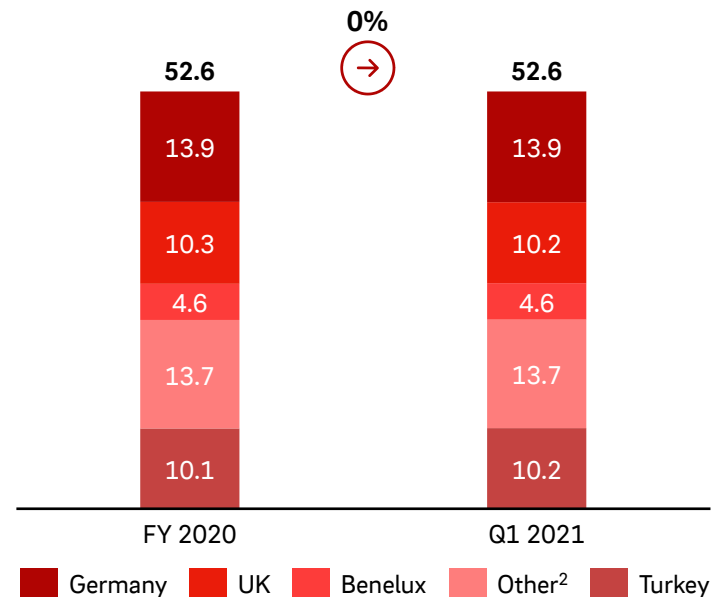
**B2C: Wallbox, services,  
energy**

**B2B/Cities: Design, build &  
operate charging solution**

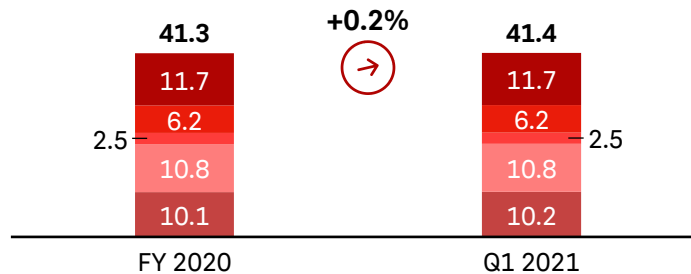
**eMobility infrastructure  
(charge on the road)**

# Customer numbers B2B & B2C

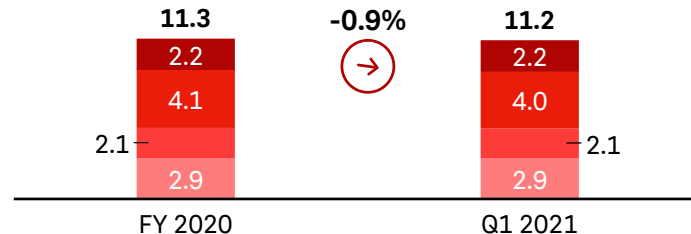
## Customer accounts (m)<sup>1</sup>



## Thereof: electricity customers (m)<sup>1</sup>

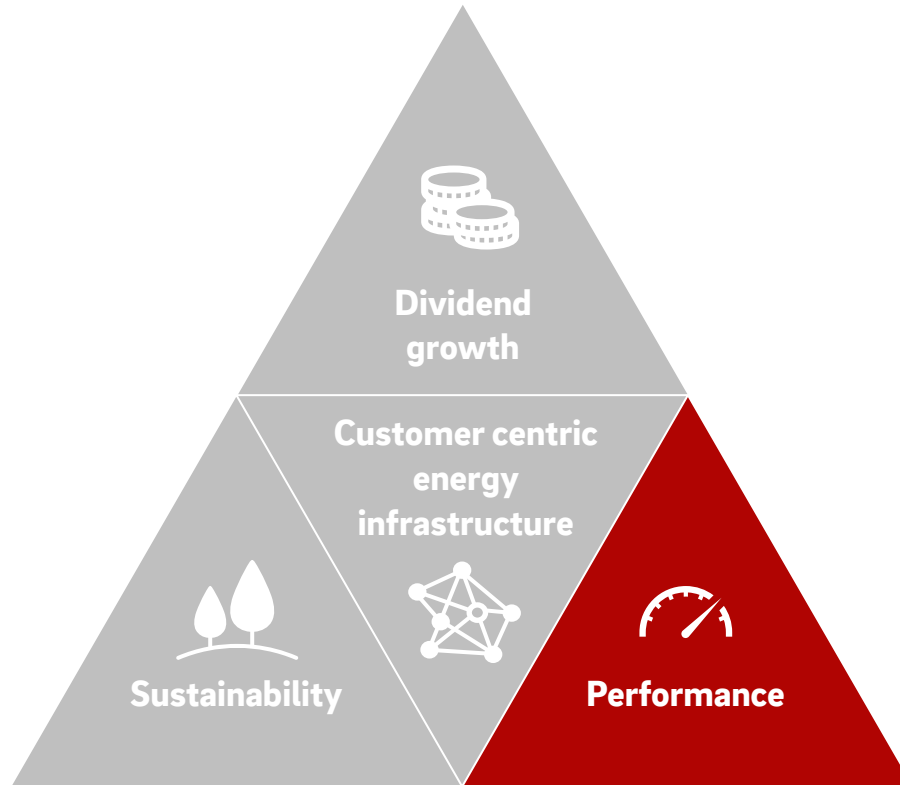


## Thereof: gas customers (m)<sup>1</sup>



1. Including at-equity participations 2. Incl. Sweden, Italy, Czech Republic, Hungary and Croatia, Romania, Poland, Slovakia

# Why invest in E.ON?

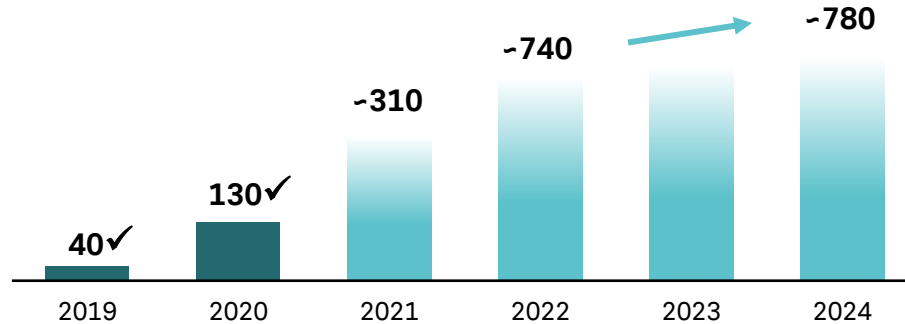




# Synergy delivery fully on track

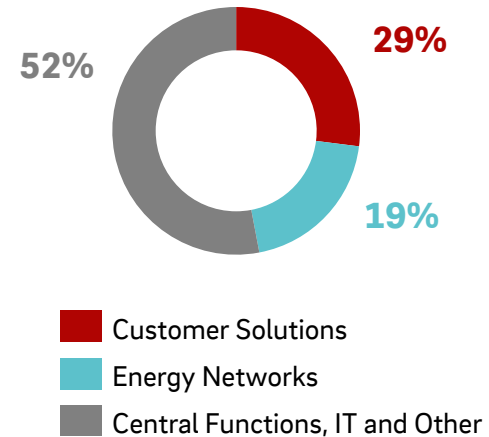
## Net synergy targets<sup>1</sup>

€m



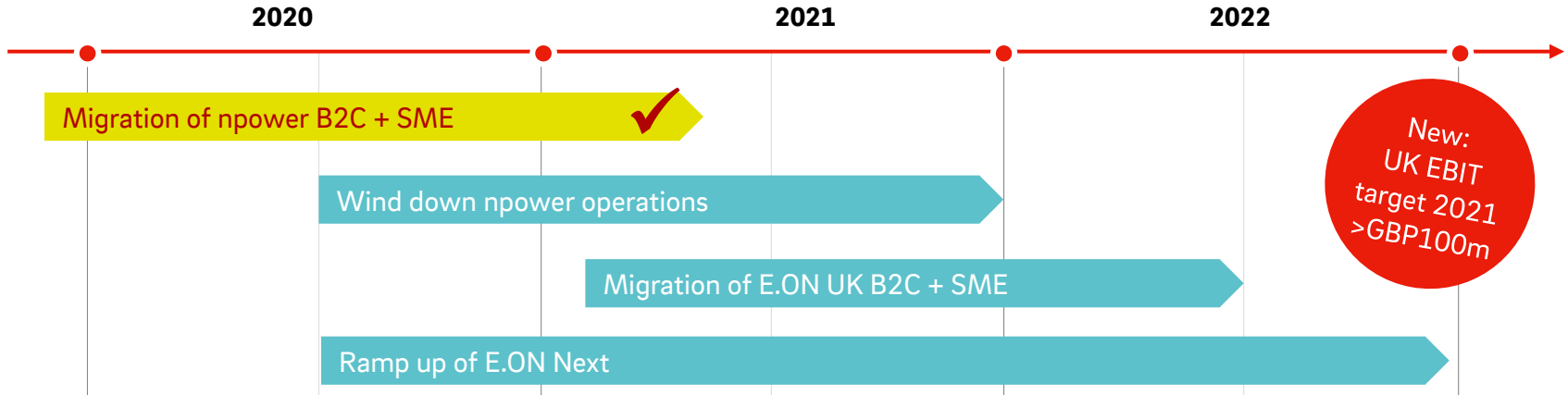
- ✓ Transaction completely digested
- ✓ Central voluntary leave program successfully concluded
- ✓ Future operating model successfully implemented

## Synergy delivery by division



1. Net accretive to EBIT, EBIT adjusted for non-operating effects and before implementation costs (implementation costs not included in adjusted EBIT)

# UK transformation ahead of plan



## Key achievements

- npower wind down ahead of plan
- All npower customer accounts migrated
- E.ON<sub>next</sub> operations initiated

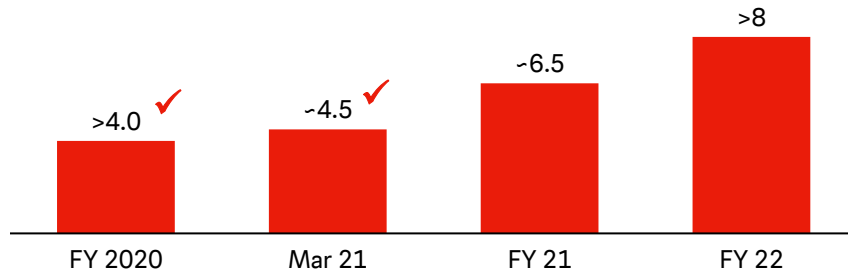
## Priorities for 2021

- Wind down all npower operations
- Speed up E.ON UK account migration

# Renewal of IT architecture to drive operational excellence in Customer Solutions

## Germany: Substantial ramp up of contracts to digital platform

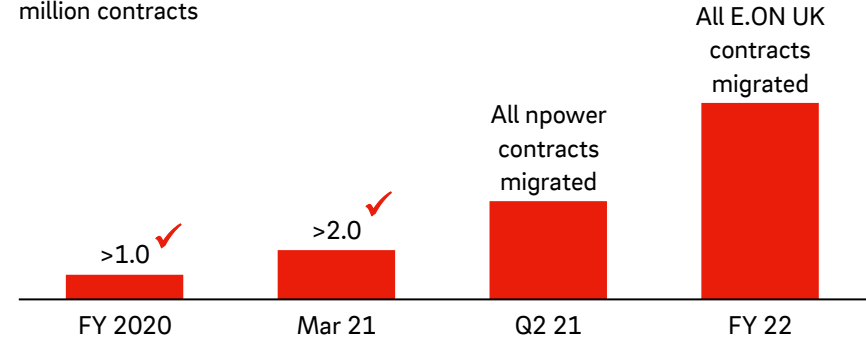
million contracts of E.ON core brand



- Already today at competitive Cost-to-Serve level
- Ambition: reduction to market leading level at low teens (€/customer)

## UK: Over 2mn accounts now migrated to the E.ON<sub>next</sub> platform

million contracts

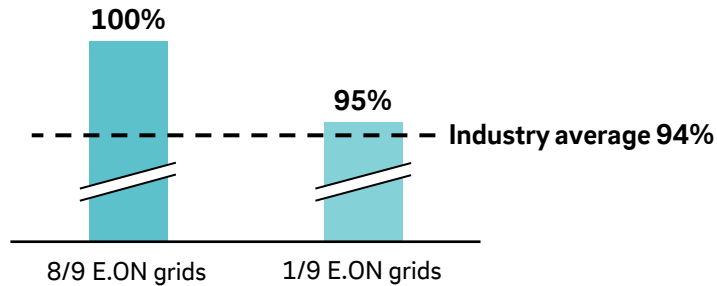


- High customer satisfaction at E.ON<sub>next</sub> with Trustpilot rating of 4.4 (out of 5)
- E.ON UK migration starting in Q2 2021

# E.ON's performance culture adds sustainable value to businesses and customers

## German power network efficiency scores

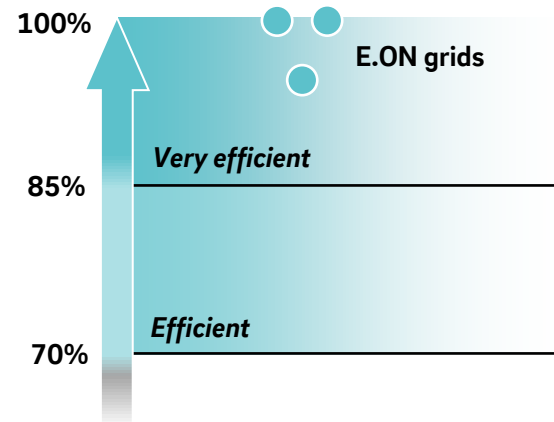
>€600m additional revenues in regulatory period<sup>1</sup>



8/9 E.ON networks obtain a 100% efficiency score, with 3 obtaining a super efficiency bonus

1. Based on ~€4bn allowed power cost base relevant for efficiency factor

## Sweden power network efficiency scores



All E.ON grids considered very efficient, with 2/3 being 100% efficient

A man wearing a dark beanie and a quilted winter jacket stands on a rocky mountain peak at dusk. He is looking down at a smartphone in his hands, which is illuminated by a bright light. The background shows a vast valley with a winding river, a town with lights, and distant mountains under a twilight sky. The left side of the image features a vertical bar with a cyan-to-red gradient.

# Financial Update

# Strict capital allocation framework leads to sound investment profile

## Sustainability focus

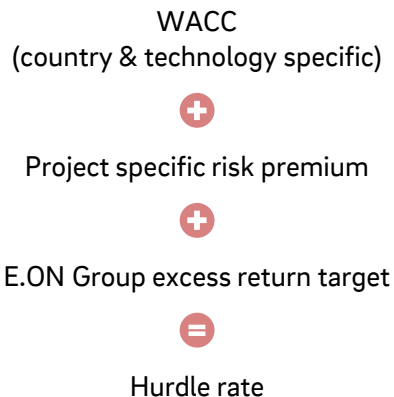
### Sustainability criteria:

- ✓ Enable energy transition
- ✓ Supporting SDGs<sup>1</sup>
- ✓ Reduce customers' emissions
- ✗ Human rights violations
- ✗ Carbon heavy generation
- ✗ Environmental degradation



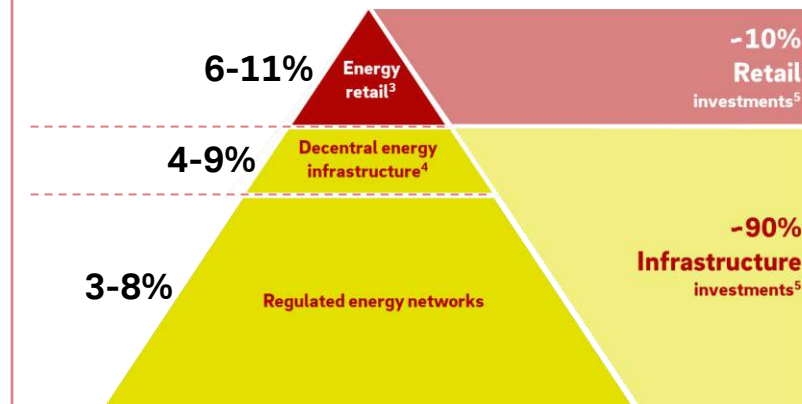
## Return framework

### Hurdle rate composition:



## Capital allocation in line with business priorities

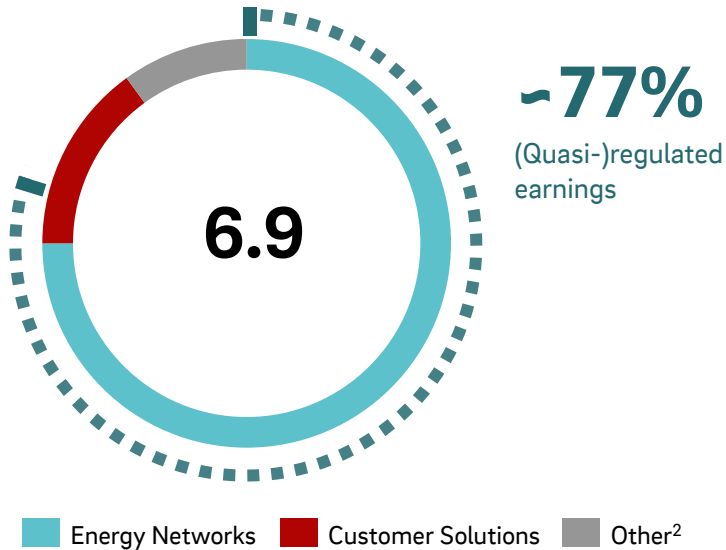
### Indicative hurdle rates<sup>2</sup>:



1. UN Sustainable Development Goals 2. Illustrative hurdle rate ranges; post tax. Final hurdle is risk adjusted for each project and might vary 3. Includes New Solutions and Energy Sales and Services 4. Includes City Energy Solutions and B2B Solutions 5. Excludes investments in Corporate Functions & Other and Non-Core

# Regulated earnings split share

EBITDA 2020<sup>1</sup>  
€ bn

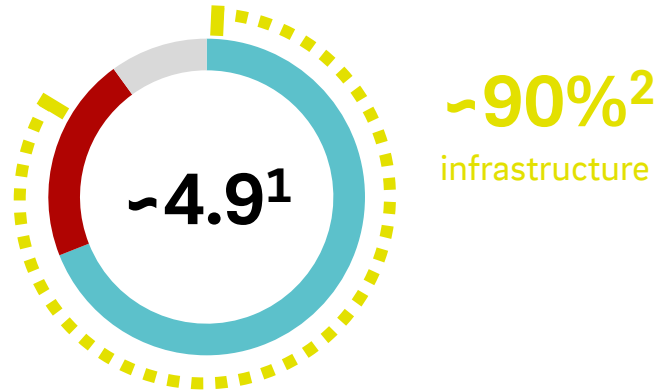


- Regulated or quasi **regulated Earnings** share of **-77%**
- Network operations in countries with **strong regulatory frameworks**
- Customer Solutions and Energy Networks **diversified** across European countries

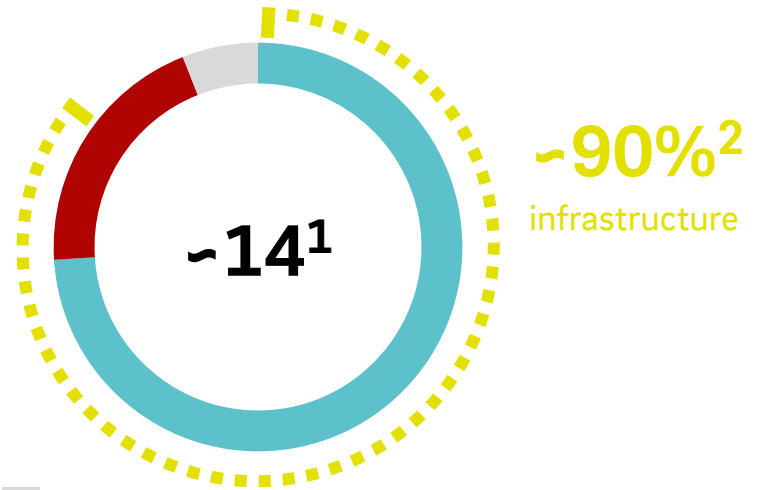
1. Adjusted for non-operating effects 2. Other includes Corporate Functions & Other and Non-Core

# E.ON allocates ~90% of investments to infrastructure

Investments 2021  
€ bn



Investments 2021-2023  
€ bn



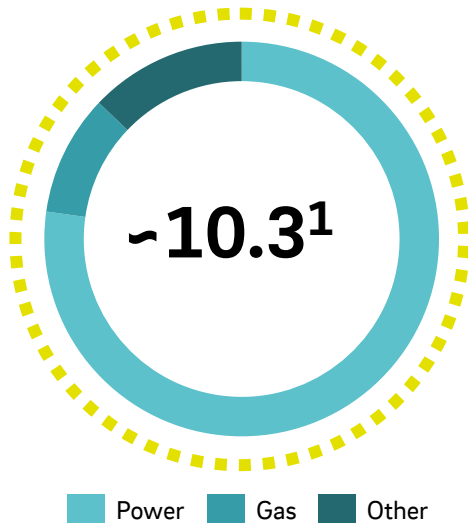
■ Energy Networks ■ Customer Solutions ■ Other<sup>3</sup>

1. Cash-effective investments including Corporate Functions & Other and Non-Core 2. Based on investments in Energy Networks and Customer Solutions 3. Corporate Functions & Other and Non-Core



# Investments in Customer Solutions also with strong focus on infrastructure

Energy Networks 2021-2023  
€ bn



100%  
infrastructure

Customer Solutions 2021-2023  
€ bn



~70%  
infrastructure

- B2B Solutions
- City Energy Solutions
- UK smart meter roll-out
- IT driven retail investments
- New Solutions
- E-mobility

1. Cash-effective investments

# Networks Capex breakdown 2021-2023

Germany  
€ bn



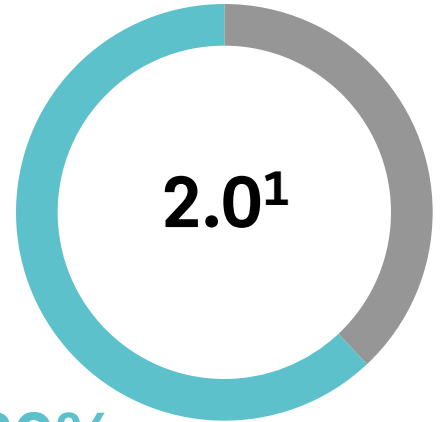
~55%  
investment in expansion

Sweden  
€ bn



~50%  
investment in expansion

CEE  
€ bn

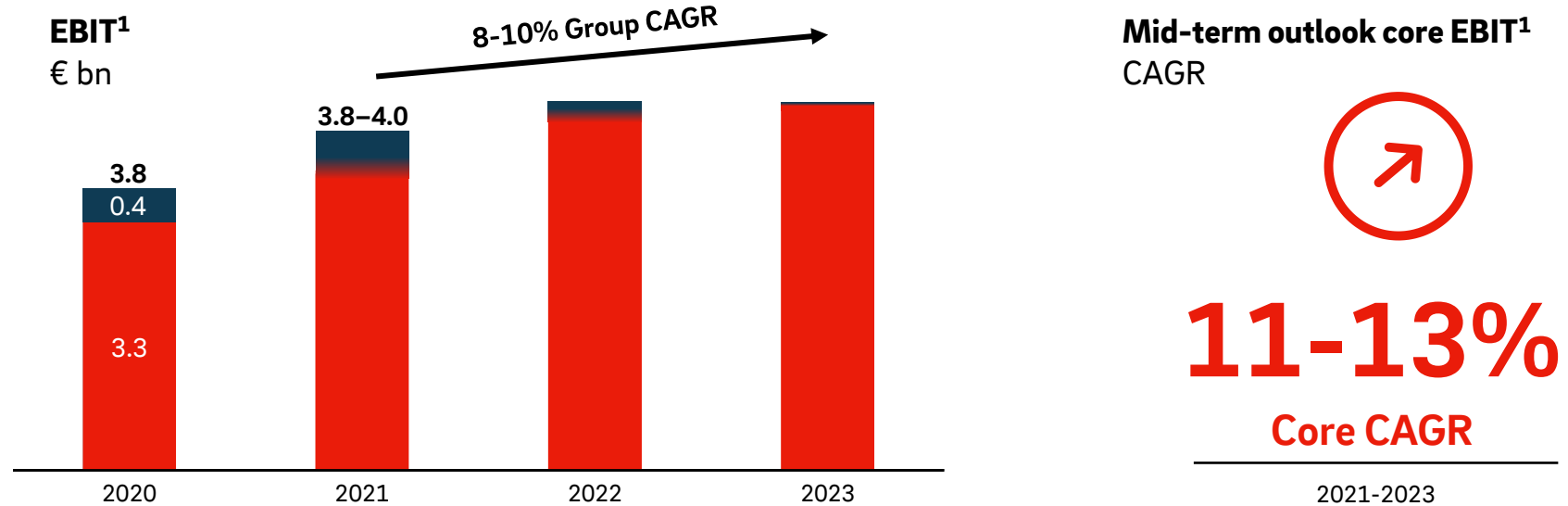




~60%  
investment in expansion

■ Maintenance ■ Grid expansion ■ Other

1. Cash-effective investments

# Attractive Group earnings growth driven by core business

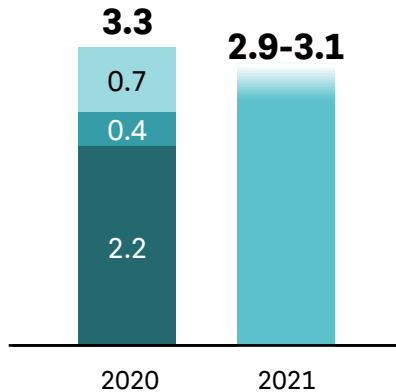


**Guidance:**  Core  Non-Core<sup>2</sup>

1. Adjusted for non-operating effects 2. In 2023 Non-Core consists of Enerjisa Üretim only – no production of PreussenElektra

# Earnings growth resulting from both Energy Networks and Customer Solutions

**Energy Networks EBIT<sup>1</sup>**  
€ bn

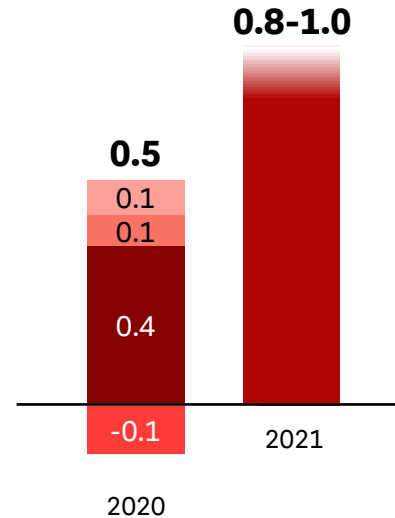


**Mid-term outlook<sup>1</sup>**



2021-2023

**Customer Solutions EBIT<sup>1</sup>**  
€ bn



**Mid-term outlook<sup>1</sup>**



2021-2023

**Guidance:** ↘ Germany ↗ Sweden ↗ CEE & Turkey

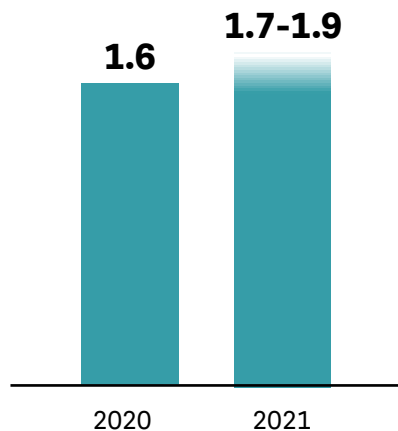
**Guidance:** ↗ Germany ↗ UK ↗ Benelux ↗ Other

1. Adjusted for non-operating effects

# Strong double digit EPS growth

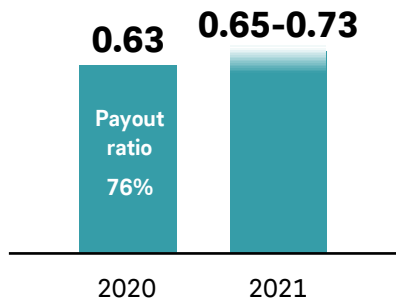
## Adjusted Net Income<sup>1</sup>

€ bn



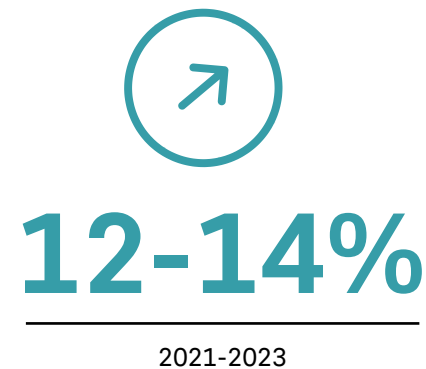
## Earnings per share<sup>1</sup>

€



## Mid-term outlook<sup>1</sup>

CAGR



**Refinancing benefits** until 2023 of **-€150m<sup>2</sup>**

1. Adjusted for non-operating effects 2. Amount of refinancing benefits depends largely on refinancing conditions at time of bond issuance

# Clear set of deleveraging measures

## Economic Net Debt

€ bn

FY 2020



**-40.7**

### "Beat the provisions"

- Further **outperform the provisions by -€0.5bn** until 2022

### "Focus on the long end"

- **Asset performance** to outperform the liability
- Interest rate sensitivity of GER pensions<sup>1</sup>: +50bps → - -€1.5bn

### "Manage for cash"

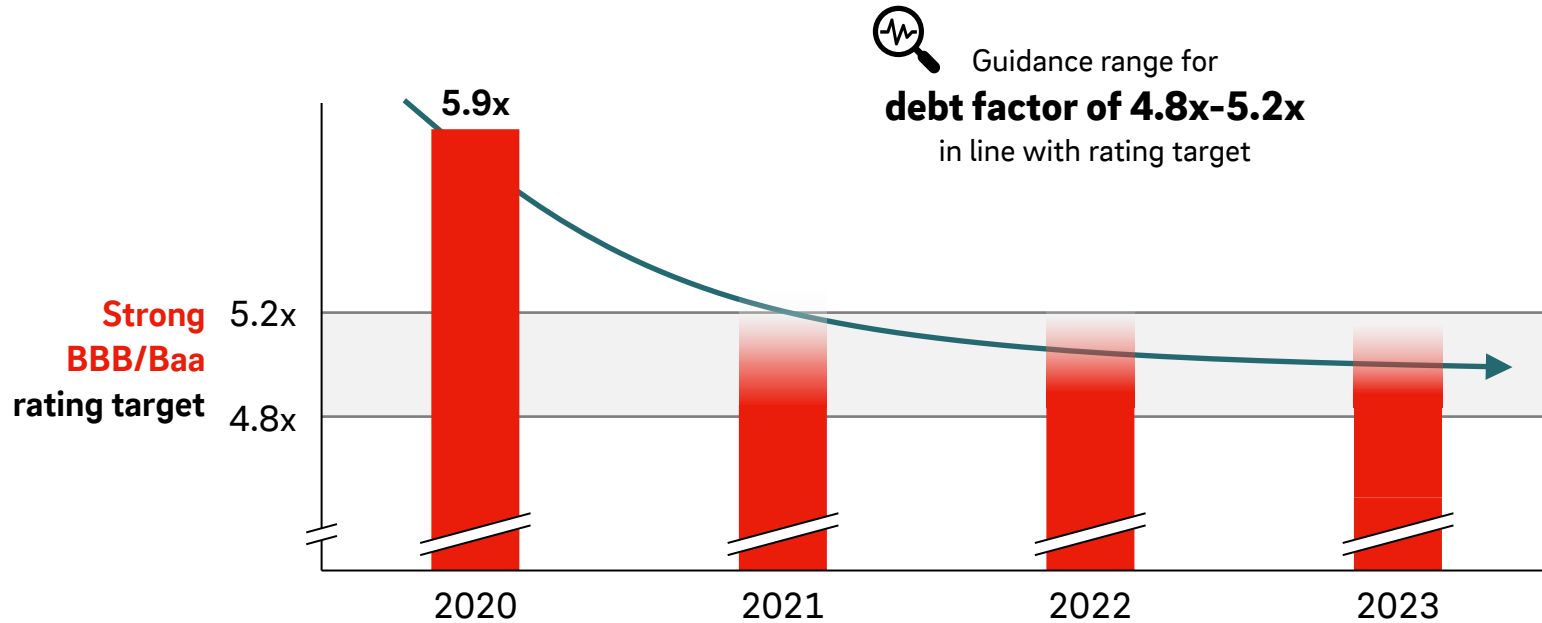
- **Working Capital optimization** program of **-€1.0bn**
- ~100% Cash conversion rate<sup>2</sup>
- **Disposal proceeds -€1.5bn** (e.g. restructuring Hungary, disposal Belgium)
- Settlement of nuclear lawsuits: Cash inflow of **-€500m<sup>3</sup>** expected

■ Asset Retirement Obligations ■ Pensions ■ Net financial position

1. Net sensitivity of DBO and assumed interest rate sensitivity of German plan assets. UK pension obligations largely funded 2. Cash Conversion Rate (CCR) = (OCF bit+ provision utilization nuclear)/EBITDA 3. Including compensation for frustrated investments of €42.5m

# Accelerated progress towards debt factor target of 4.8x – 5.2x

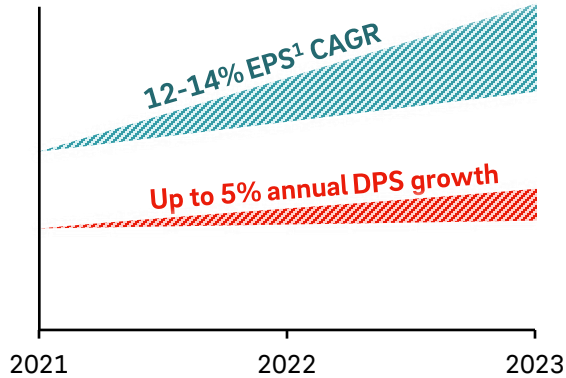
## Debt factor<sup>1</sup>



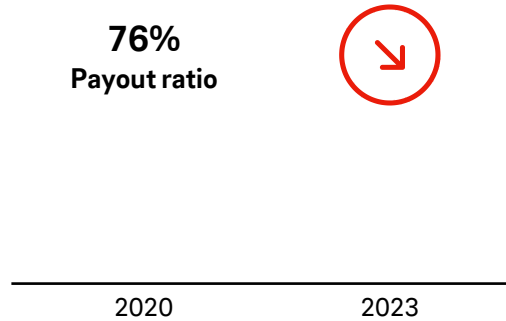
1. Economic Net Debt/EBITDA, EBITDA adjusted for non-operating effects. Based on interest rates as of March 22, 2021 with pension discount rates of 1.2% and 1.8% for Germany and the UK respectively

# Dividend commitment fully in line with deleveraging

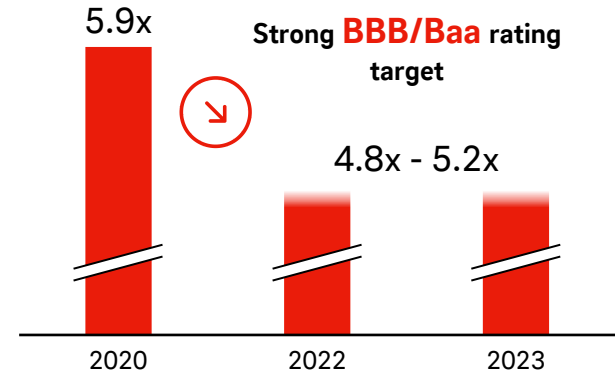
EPS<sup>1</sup> above DPS growth...



...lowers payout ratio...



... allowing deleveraging and sustainable dividend growth



1. Adjusted for non-operating effects



# Funding strategy



Volumes

€2-4bn p.a.

2021 expected below annual range

- Bond refinancing
- Cash utilization of asset retirement obligations



Tenors

3-12 years preferred

- Optimize maturity profile and interest costs
- Redemptions on any single day capped at €1bn



Green bonds

>50%

- Going forward, majority of funding via green bonds aligned with EU Taxonomy



Currencies

EUR preferred

- Predominantly Euro-based asset base



Diversification

Instrument variety

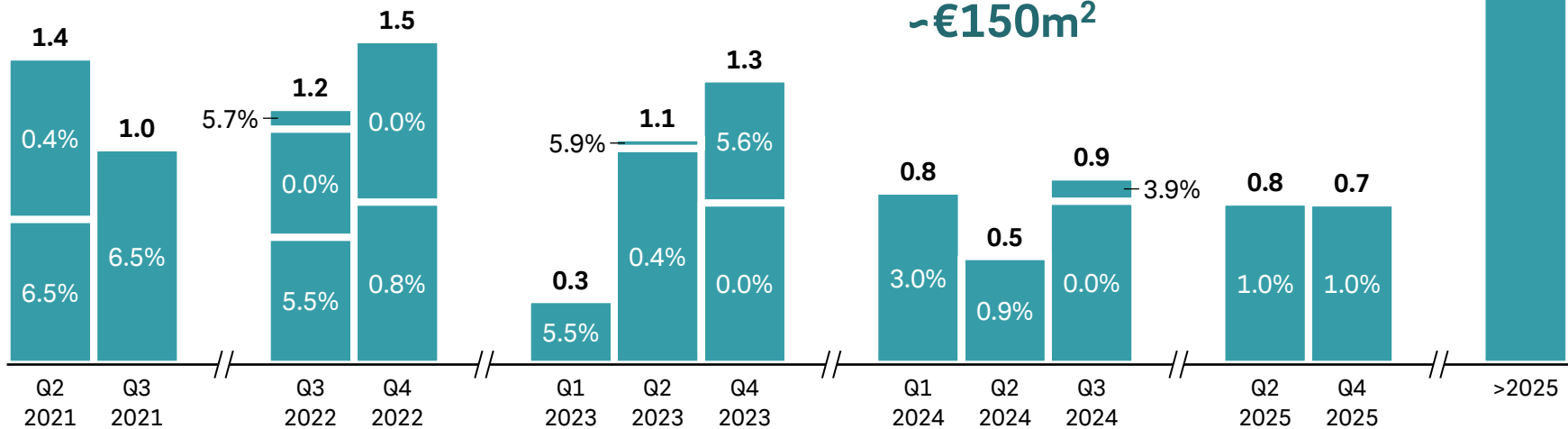
- Regular and green bonds
- Private placements & promissory notes (Schuldscheindarlehen)
- Commercial paper

# Bond maturities

## Bond maturities as of end Q1 2021<sup>1</sup>

€ bn

■ Volume  
% Coupon



## Refinancing benefits

until 2023 of up to

~€150m<sup>2</sup>

1. Bonds issued by E.ON SE and E.ON International Finance B.V. (fully guaranteed by E.ON SE); bond issued by innogy Finance B.V. (fully guaranteed by innogy SE)

2. Amount of refinancing benefits depends largely on refinancing conditions at time of bond issuance; amount reflects the benefits compared to FY 2020

# Benchmark bonds of E.ON Group as of May 11, 2021<sup>1</sup>

Issuer	Volume in millions in respective currency	Coupon	Maturity
E.ON SE	750 EUR	0.375%	Jun-21
E.ON International Finance B.V.	1,000 EUR	6.500%	Aug-21
E.ON International Finance B.V.	500 GBP	5.500%	Jul-22
E.ON SE	500 EUR	0.000%	Sep-22
E.ON SE	750 EUR	0.000%	Oct-22
E.ON International Finance B.V. <sup>2</sup>	750 EUR	0.750%	Nov-22
E.ON SE	1,000 EUR	0.375%	Apr-23
E.ON International Finance B.V.	488 GBP	5.625%	Dec-23
E.ON SE	750 EUR	0.000%	Dec-23
E.ON International Finance B.V.	800 EUR	3.000%	Jan-24
E.ON SE	500 EUR	0.875%	May-24
E.ON SE	750 EUR	0.000%	Aug-24
E.ON International Finance B.V.	750 EUR	1.000%	Apr-25
E.ON SE	750 EUR	1.000%	Oct-25
E.ON International Finance B.V.	500 EUR	1.625%	May-26
E.ON SE	750 EUR	0.250%	Oct-26
E.ON SE	1,000 EUR	0.375%	Sep-27
E.ON International Finance B.V.	850 EUR	1.250%	Oct-27

Issuer	Volume in millions in respective currency	Coupon	Maturity
E.ON SE	500 EUR	0.750%	Feb-28
E.ON SE	600 EUR	0.100%	Dec-28
E.ON SE	750 EUR	1.625%	May-29
E.ON International Finance B.V.	1,000 EUR	1.500%	Jul-29
E.ON SE	750 EUR	0.350%	Feb-30
E.ON International Finance B.V.	760 GBP	6.250%	Jun-30
E.ON SE	500 EUR	0.750%	Dec-30
E.ON SE	500 EUR	0.875%	Aug-31
E.ON SE	750 EUR	0.600%	Oct-31
E.ON SE	500 EUR	0.625%	Nov-31
E.ON International Finance B.V. <sup>3</sup>	975 GBP	6.375%	Jun-32
E.ON International Finance B.V.	600 EUR	5.750%	Feb-33
E.ON International Finance B.V.	600 GBP	4.750%	Jan-34
E.ON International Finance B.V.	900 GBP	5.875%	Oct-37
E.ON International Finance B.V. <sup>4</sup>	1,000 USD	6.650%	Apr-38
E.ON International Finance B.V.	700 GBP	6.750%	Jan-39
E.ON International Finance B.V.	1,000 GBP	6.125%	Jul-39

1. Only bonds ≥€500m equivalent, all bonds are listed in Luxemburg, with exception of the unlisted USD bond under 144A/Regulation S 2. The bond was increased from €500m to €750m 3. The bond was increased from £850m to £975m 4. Bond issued under rule 144A/Regulation S

# Maintaining a substantial liquidity buffer is a cornerstone of E.ON's risk management

## Large volume of liquidity<sup>1</sup>

- € 2.3bn in cash & equivalents
- € 1.2bn in short-term securities
- € 1.8bn of non-current securities

## Bond refinancing

- Early refinancings successfully completed
- 2021 funding needs expected to be covered

## Back-up RCF available

- Undrawn €3.5bn Revolving Credit Facility (RCF), fully committed by 21 banks, no MAC-clause<sup>2</sup>
- Extended by one more year until 2025

## Key takeaways

Liquidity risk minimized

1. As per Q1 2021 2. MAC = Material Adverse Change

# New Green Bond Framework overview: Framework structure in line with draft EU Green Bond Standard

## Green assets & capex

- Electricity Networks (DSO)
- Renewable Energy
- Energy Efficiency
- Clean Transportation

## Process for selection of green assets and capex

- All projects directly contribute to, or enable **Climate Change Mitigation**
- Eligible green activities considering IFRS balance sheet values or CapEx
- **DNSH<sup>1</sup> assessment** for all eligible activities
- Eligibility assessment overseen by Green Bond committee, chaired by CFO

## Management of use-of-proceeds

- E.ON strives to maintain a portfolio matching/ exceeding outstanding green bonds
- Projects will be added on an on-going basis
- Eligible green portfolio monitored by Green Bond Committee

## Reporting

- **Annual reporting on net proceeds**
- (Environmental) **impact reporting**
- Reporting in sustainability report (audited<sup>2</sup>)



## External verification



Framework is aligned with the **ICMA Green Bond Principles 2018<sup>3</sup>**

Detailed assessment of **full EU Taxonomy<sup>4</sup> alignment** in SPO<sup>5</sup>

1. DNSH: Do no significant harm. 2. Limited assurance. 3. <https://www.icmagroup.org/green-social-and-sustainability-bonds/green-bond-principles-gbp/>  
4. EU classification system for environmentally sustainable economic activities, draft delegated act as published in November 2020. 5. SPO: Second party opinion.

# Green Bond asset and capex categories

Electricity Networks (DSO)	Renewable Energy	Energy Efficiency	Clean Transportation
<p><b>All distribution infrastructure</b> and equipment in the <b>inter-connected European System<sup>1</sup></b> as EU Taxonomy compliant</p>	<p><b>Renewable energy</b> production and storage including<sup>3</sup></p> <ul style="list-style-type: none"> <li>• <b>Wind power and solar PV</b></li> <li>• <b>Bioenergy</b> (Biomass, Biogas and Biofuels)</li> <li>• <b>Hydrogen</b> production, storage and distribution</li> </ul>	<p>Integrated on-site business and city energy solutions, including but not limited to:<sup>3</sup></p> <ul style="list-style-type: none"> <li>• <b>District heating</b></li> <li>• Production of <b>heating/cooling from waste heat</b></li> <li>• <b>Cogeneration of heating/cooling</b> and electricity from bioenergy and geothermal energy</li> </ul>	<p><b>EV charging</b> stations and supporting infrastructure</p>
<p><b>Additional assessment</b> on a grid's 'greenness', considering new green grid connections or grid emission factor<sup>2</sup></p>			



**Green distribution grid activities** are the **core of E.ON's Green Bond portfolio**

1. E.ON will exclude connections other than wind or solar energy as a proxy for connections of energy production facilities > 100g CO<sub>2</sub>/kWh 2. >67 % of newly connected generation capacity in the system <100 gCO<sub>2</sub>e/kWh (rolling five-year period) or average system grid emissions factor <100g CO<sub>2</sub>e/kWh 3. Considering relevant emissions thresholds and requirements from the EU Taxonomy

# PreussenElektra – Further ambition to 'beat the provisions'

## Solid track-record already until 2020

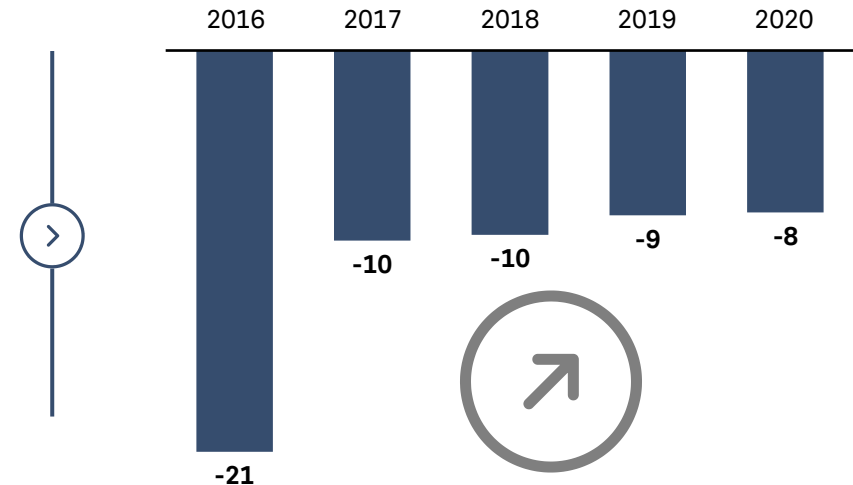
- Bundling of decommissioning activities
- Procurement successes by 'convoy approach'
- Operational progress according to plan

## Further optimization already planned and in execution

- Decommissioning preparations starting early
- Operational excellence lifting dismantling performance to next level (e.g. by increasing industrialization)

## Nuclear Asset Retirement Obligations<sup>1</sup>

€ bn



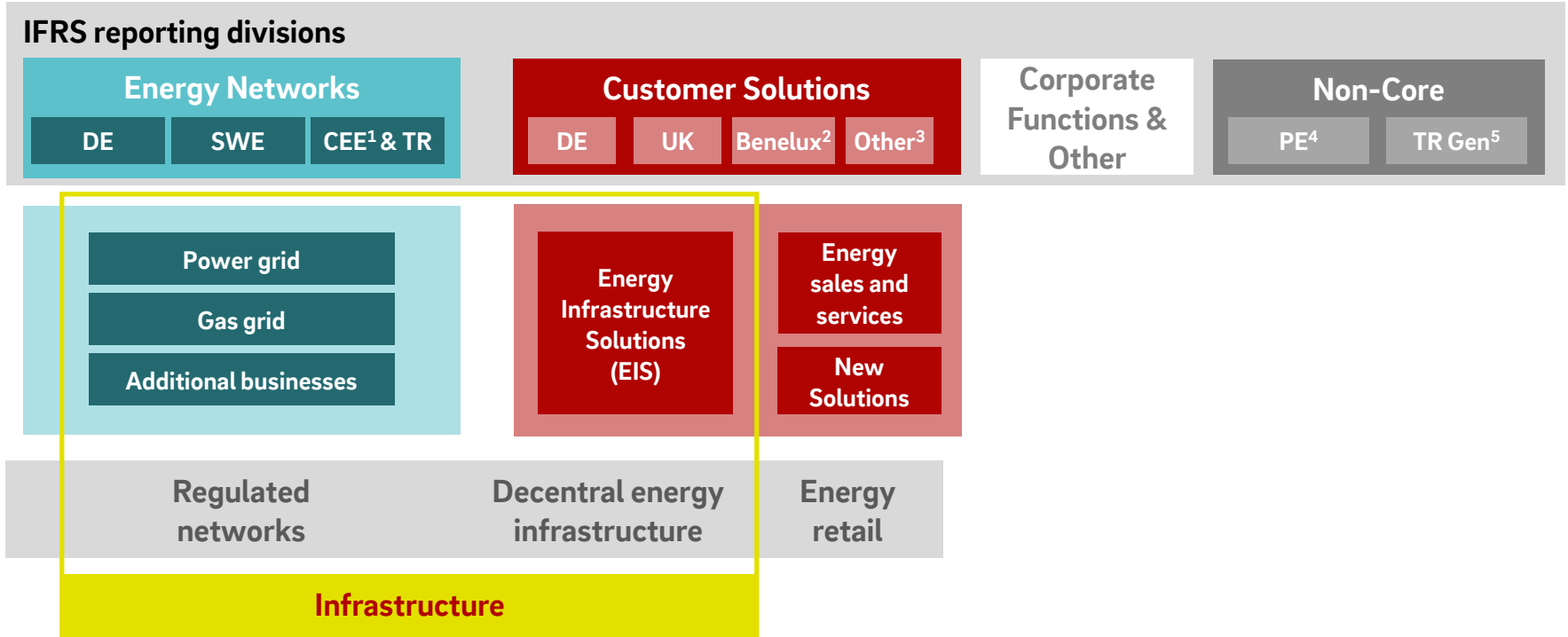
1. In 2017 implementation of KFK solution (transfer of -€10bn to German government fund)

A man wearing a dark beanie and a quilted winter jacket stands on a rocky mountain peak at dusk. He is looking down at a smartphone in his hands, which is illuminated by a bright light. The background shows a valley with a lake and a town with lights, all under a dark, twilight sky. The word "Appendix" is overlaid in large white text at the bottom of the image.

# Appendix



# E.ON business segmentation

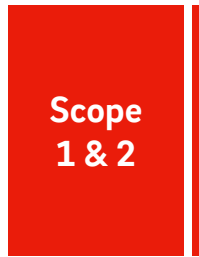


1. Central and Eastern Europe, including Czech Republic, Hungary, Poland, Romania, Slovakia, Croatia and Slovenia 2. Belgium, The Netherlands and Luxembourg  
 3. Including Czech Republic, Hungary, Italy, Poland, Romania, Sweden, Turkey 4. PreussenElektra 5. Turkey Generation

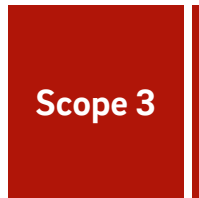
# Climate targets and progress on GHG emissions

## E.ON's commitment

Climate targets communicated



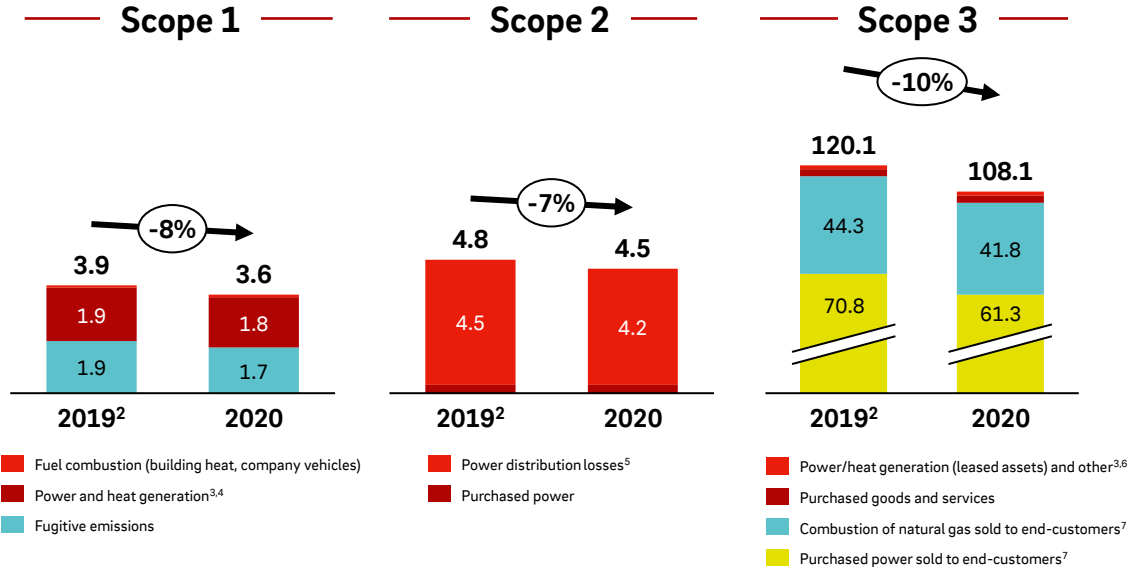
**-75%<sup>1</sup> by 2030**  
**-100%<sup>1</sup> by 2040**



**-50%<sup>1</sup> by 2030**  
**-100%<sup>1</sup> by 2050**

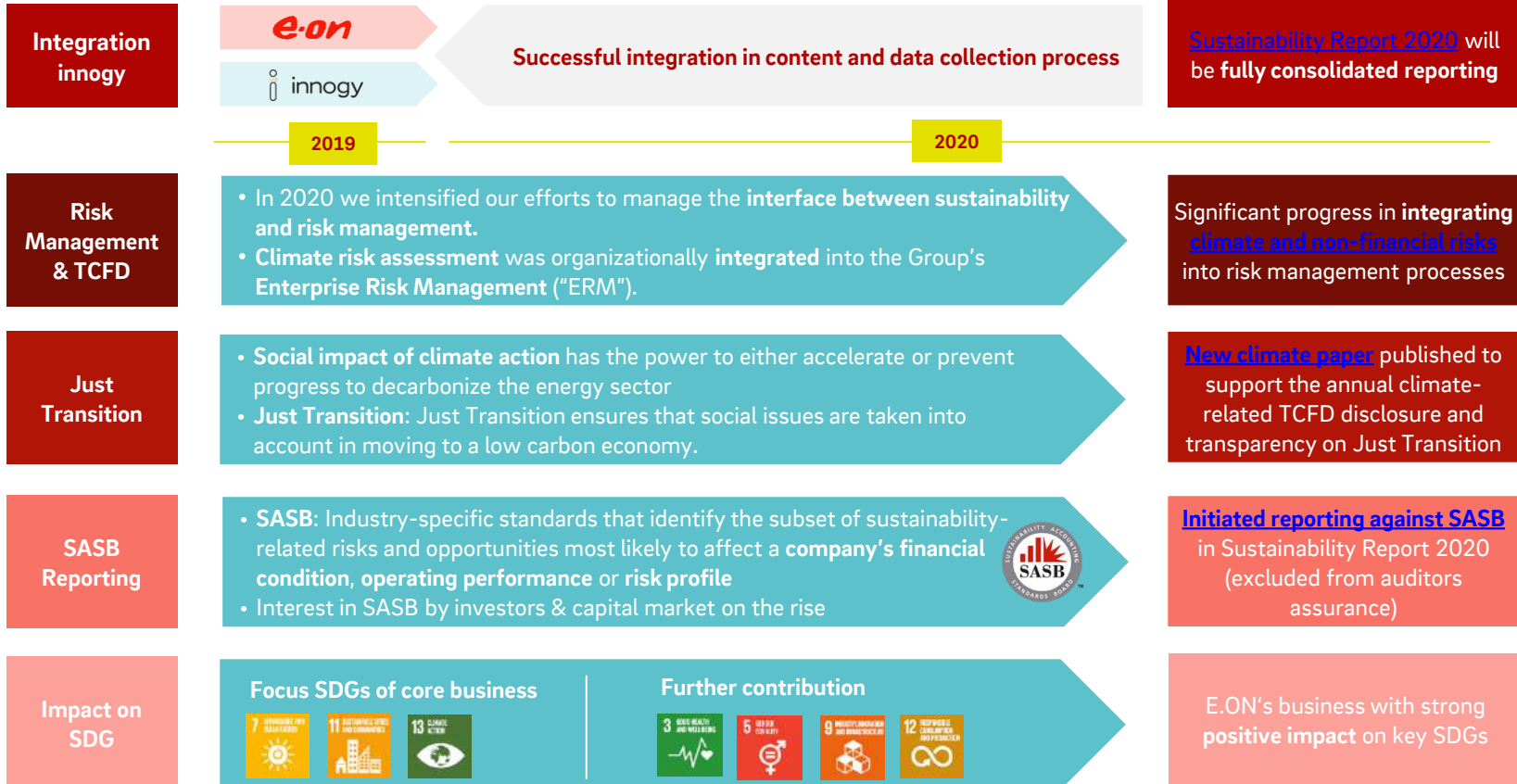
## E.ON's progress

GHG emissions development (million metric tons)



1. With reference to 2019 figures: Scope 1: 3.88m tons CO<sub>2eq</sub>, Scope 2: 4.82m tons CO<sub>2eq</sub> and Scope 3: 120.27m tons CO<sub>2eq</sub> 2. Prior-year figures have been adjusted due to the subsequent adjustment of certain figures. 3. From 2019 onward, emissions from power and heat generation are divided into emissions from plants owned and operated by E.ON (Scope 1) and emissions from plants leased to, and operated by, customers (Scope 3). 4. The Greenhouse Gas Protocol and DEFRA attribute no direct CO<sub>2</sub> emissions to energy generated at renewable facilities and nuclear power stations. This figure includes emissions from power and heat generation from CHP assets leased to B2B customers since 2018. 5. Based on the emission factors of the national electricity mixes for specific regions. 6. Other incl. e.g. employee commuting and business travel 7. Scope 3 emissions from purchased power and the combustion of natural gas sold to end-customers are from energy sold to residential and B2B customers only. Energy sold to sales partners and the wholesale market is not included.

# Sustainability reporting 2020



# E.ON's sustainability ratings



**Rating: AA**

Rated on a AAA to CCC scale  
High relative performance



**ESG Risk Rating: 23.6**

Rated on a 0 to 40+ scale  
Rank 8 out of 55 in subindustry group



**Rating: 61**

Scored on a 0 to 100 scale  
Rank 19 out of 61 in industry group, highest performance level ("Advanced")



**Rating: C+**

Rated on a D- to A+ scale  
Decile rank 2 in industry group, high relative performance

**E.ON listed on**



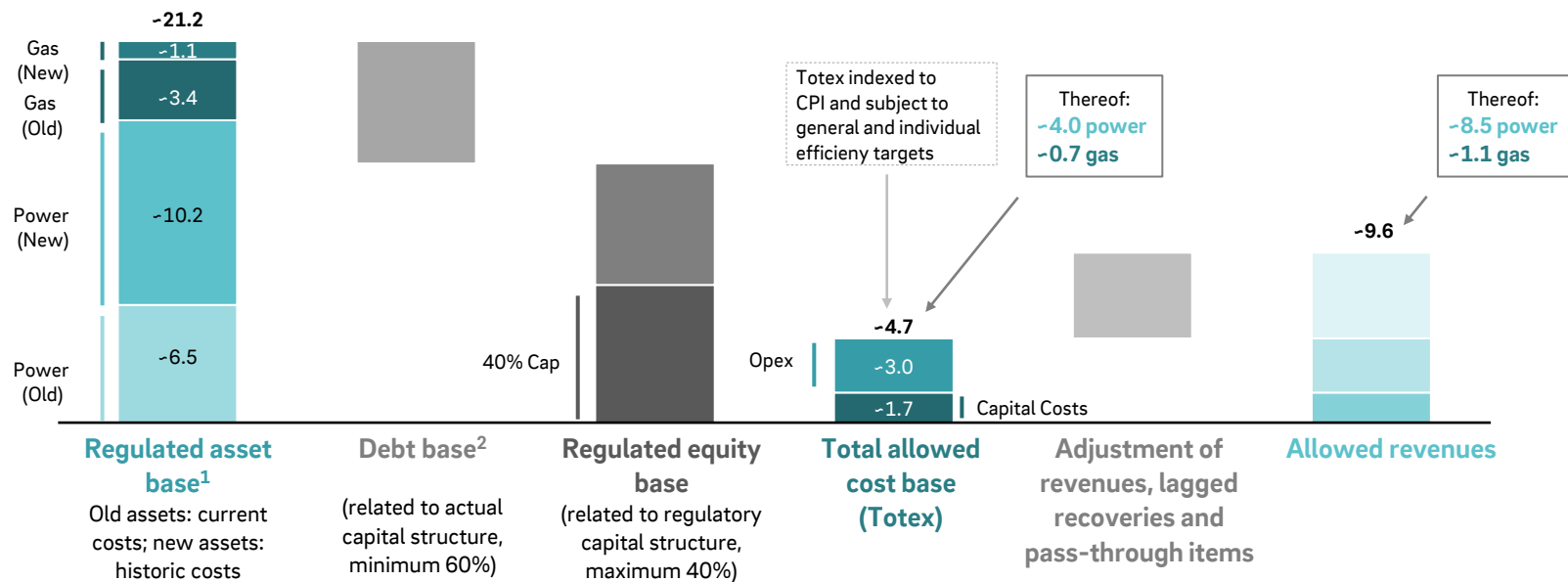
**A List**

**Leadership score  
Top 5%**

# Building blocks of allowed revenues in Germany

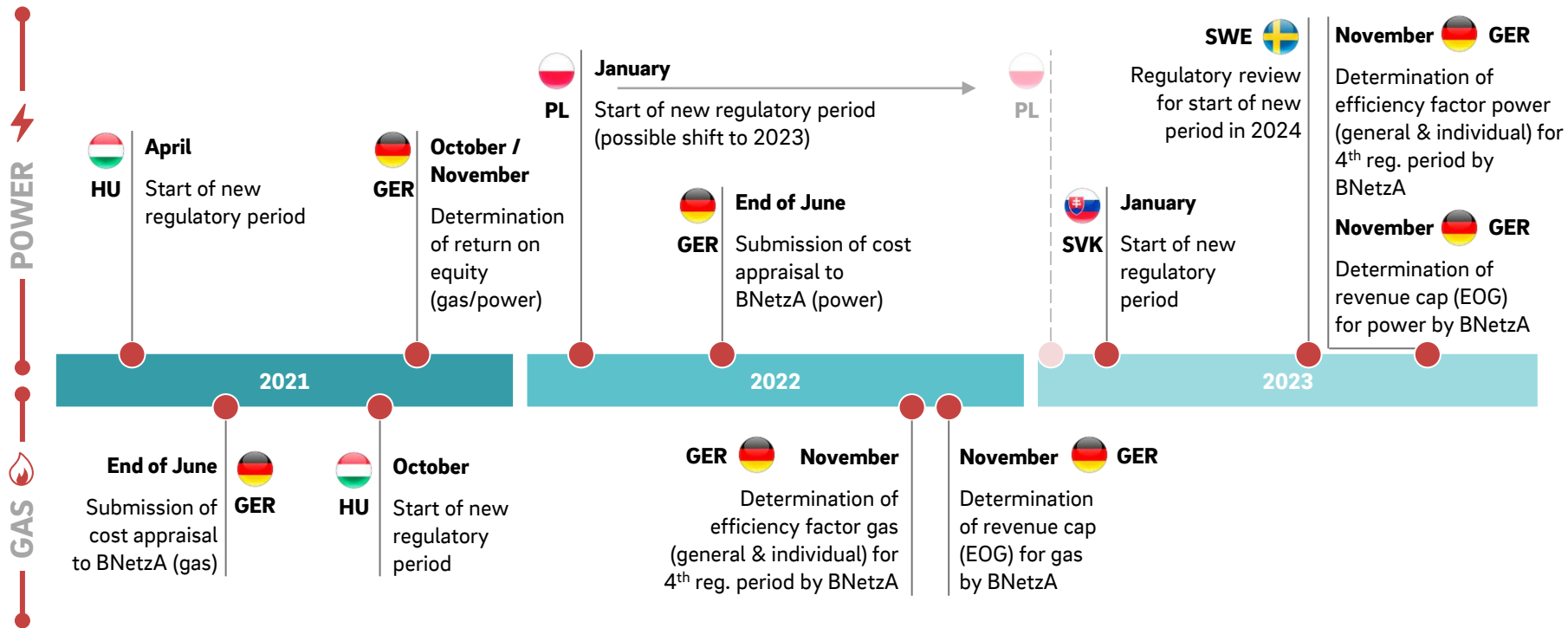
## Schematic illustration for 2020 (power & gas)

€ bn



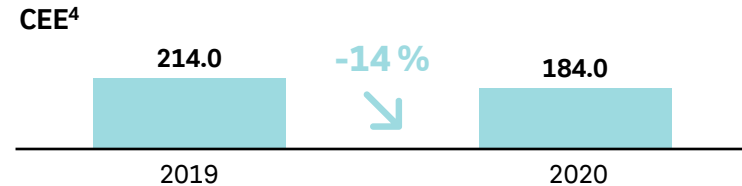
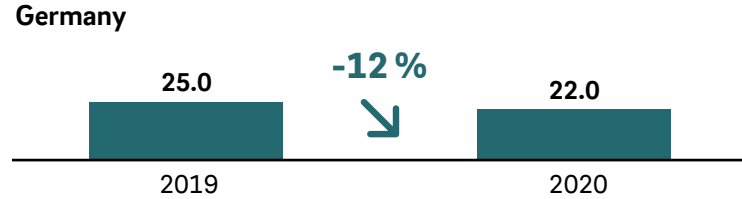
1. Old assets are those capitalized before January 1, 2006. New assets are those capitalized after January 1, 2006. Old assets are indexed up to 40% with asset-specific indices to determine the current costs. Relevant asset base for calculation of allowed return in 2020 is 2016 for power and 2015 for gas 2. Debt base consists of non-interest and interest bearing capital

# Upcoming regulatory events in the next 3 years

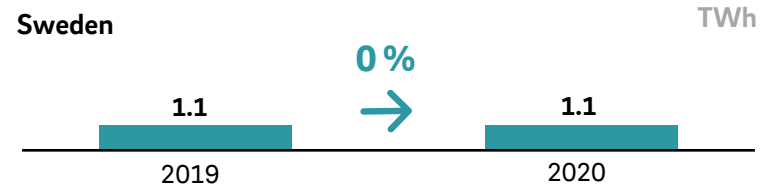
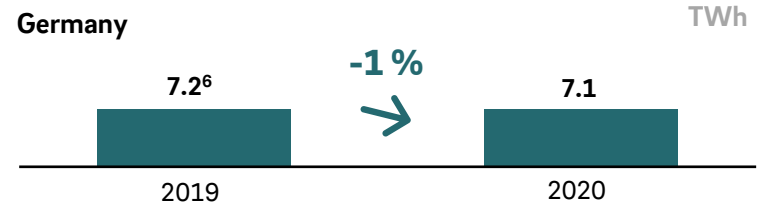


# Continuous improvement in operative performance increases security of supply

## SAIDI<sup>1,2</sup> 2019 vs. 2020



## Power losses<sup>5</sup> 2019 vs. 2020

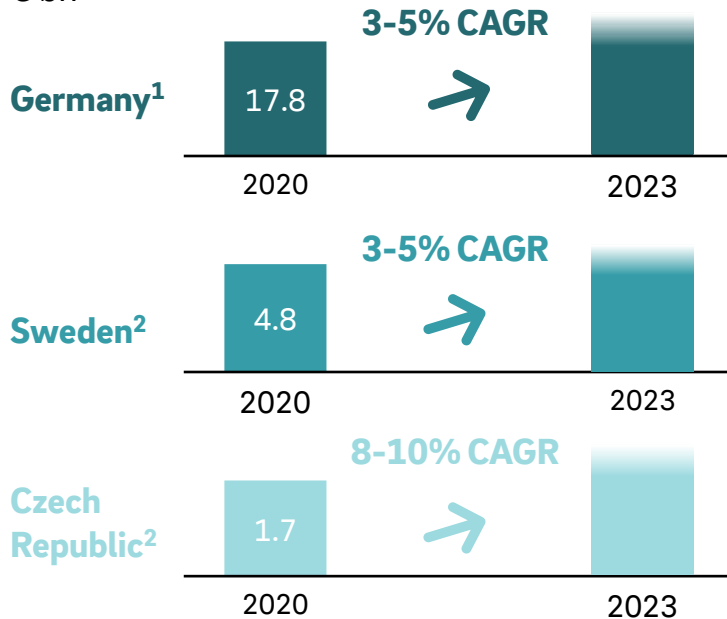


1. System Average Interruption Duration Index (minutes per year) 2. Figures are for the respective previous year: 2020 for 2019, 2019 for 2018. Prior-year figures were adjusted to reflect a new calculation methodology 3. SAIDI increase due to weather related effects (e.g. a severe hurricane) in summer 2020 4. Calculated as arithmetic average of respective countries. 5. Aggregated values for innogy and E.ON from 2019 onward. 6. Prior-year figures have been adjusted due to the recalculation incl. innogy. 7. CEE covers Czechia, Hungary, Poland, Romania.

# RAB growth further supported by local drivers

## Power RAB development

€ bn



## Local drivers



- Renewable connections
- Major customer projects
- Digitalization / modernization



- Storm proofing
- Renewable connections
- Demand growth



- New connections of B2B customers
- Modernization
- Smartification

1. Assuming constant number of network concessions 2. Constant year-end 2020 FX-rate



# Almost €60bn of potential EU funding for E.ON markets earmarked for climate – already 200 projects identified

## Funding focus matching E.ON's core activities in customer centric energy infrastructure<sup>1</sup>

- Efficient and decarbonized district heating and cooling systems
- Energy efficiency in the industry sector and for SMEs
- Renovation of private and public buildings (focus on schools and hospitals)
- Smart grids
- Storage infrastructure
- Infrastructure for renewable energy
- Renewable hydrogen
- Smart and sustainable mobility

€58.4bn

climate  
earmarking in  
E.ON markets<sup>2</sup>

€31.5bn

digital  
earmarking in  
E.ON markets<sup>2</sup>

200

potential  
projects  
identified

### Member States

- Specific investment areas and instruments

### Preparation (Aug- Dec 2020)

Ongoing engagement of national governments with the EU Commission to draft plans

### Application (Jan<sup>4</sup>-Apr 2021)

Submission of NRRPs<sup>3</sup> by Member States to EU Commission outlining national investment and reform agendas

### Expected funds allocation (May-Jun 2021)

Timeline and funding instruments vary between Member States, e.g. lengthy and competitive bidding procedures possible

1. Under political negotiation, list simplified and not-exhaustive 2. €312.5 bn under Recovery and Resilience Facility (RRF) of which €157.7bn are allocated to E.ON countries; climate earmarking rate of 37% resulting in €58.4bn, digital earmarking of 20% resulting in €31.5bn 3. National Recovery and Resilience Plans 4 According to the draft Regulation, the NRRP submission started officially on Oct 15th, but we expect Member States will submit after the EU legal framework is finalized, so likely starting in January. Source: European Commission

# Today already 20 percent hydrogen blending in the gas network



## Key facts

20 %

Large scale prototype for **hydrogen blending** for the first time in a German gas distribution network



First **laboratory tests** already conducted **successfully**

400

**heater and other end devices** of 350 customers tested during the project to prove feasibility

**Complete operation** will start in **2021**



## Project rationale

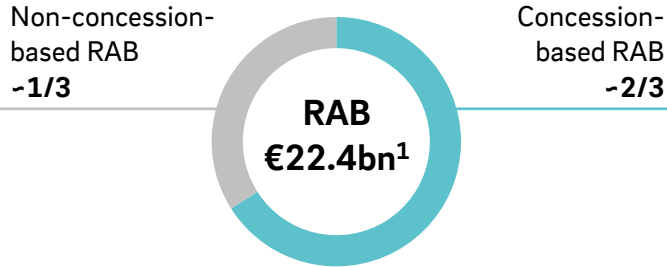
Project will be realized in a local subnetwork **without technical enhancements**

**Proof laboratory test results** (many different devices can be operated with up to 30% hydrogen admixture) in real life

Make E.ON's gas network **hydrogen ready**

# Leveraging strong partnerships and core competencies to drive additional businesses

Long-term partnerships with municipalities ...



**>9,000**  
concessions in Germany

1. German power and gas RAB

... create a competitive edge for additional businesses

**Technical grid services**  
e.g. O&M

**Smart meters**  
e.g. installation

**Broadband**  
e.g. new customer connections

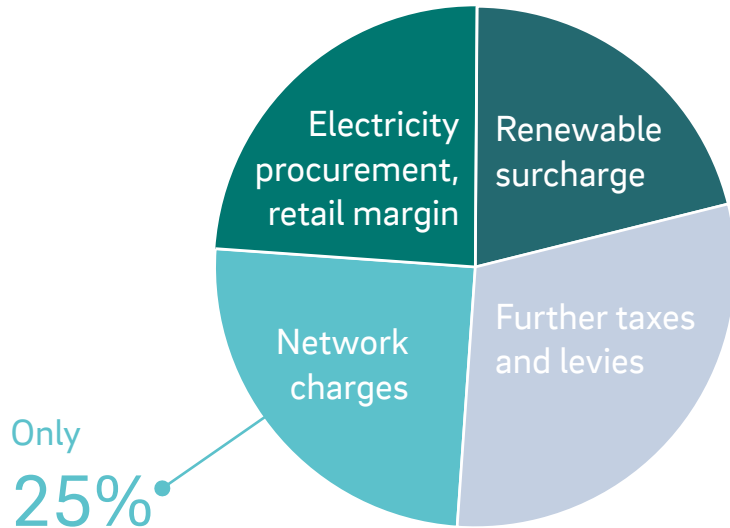
**Water and waste-water**  
e.g. supply and operations

... including other areas benefitting from our partnerships

**City Energy Solutions (CES)**  
Local heating and cooling solutions for municipalities, districts and single sites

# Network charges are only a small portion of German power price

## Composition of average electricity price<sup>1</sup>



1. Source: BDEW 2021

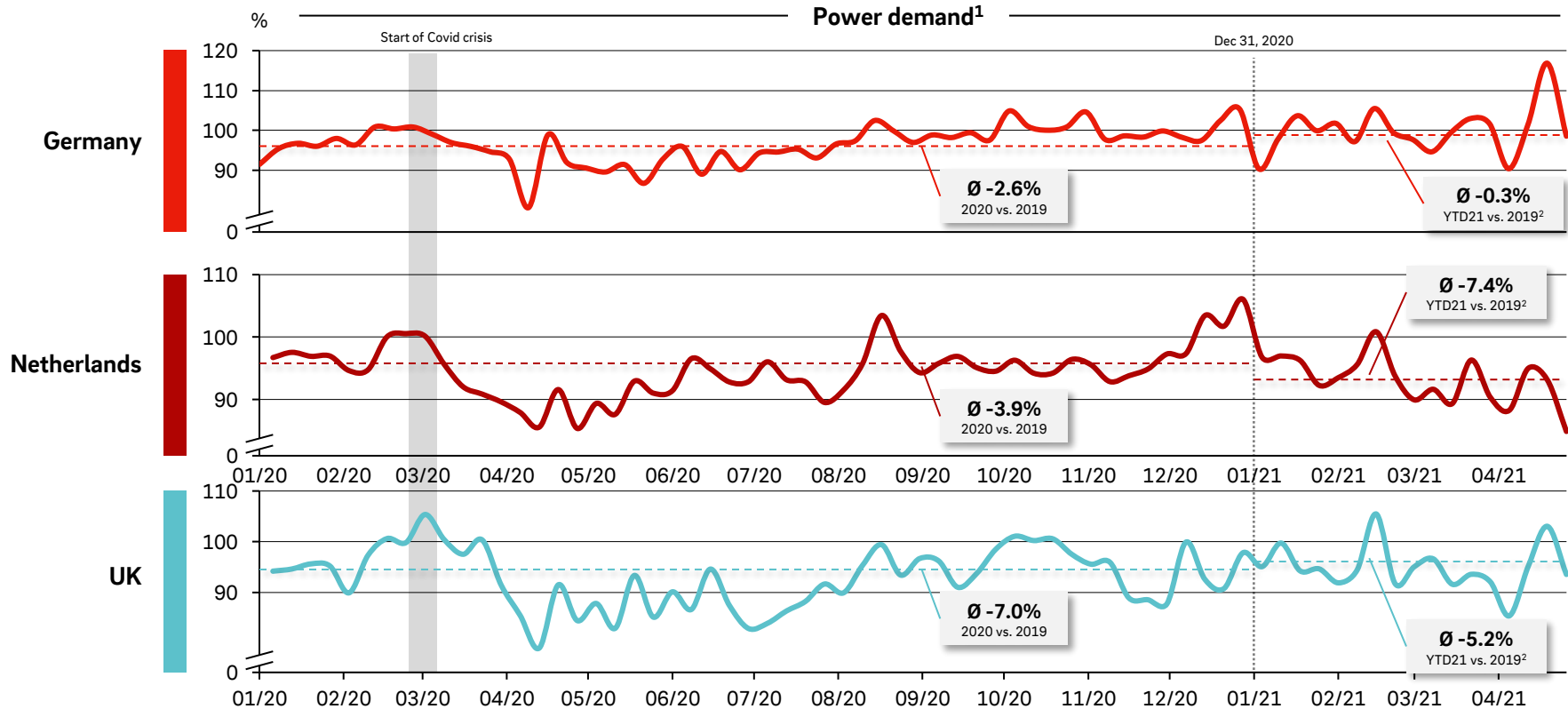
## Decarbonization currently not optimally supported, electricity disadvantaged

- Renewables surcharge to be borne by more customers
- Carbon minimum price or tax
- Electricity tax to be redesigned



German power price needs to be 'cleaned up'

# Different levels of power demand recovery across Europe



1. Total power demand as trailing weekly average relative to reference year 2019 (Source: ENTSO-E) 2. YTD21 as of April 29, 2021 vs the same period of 2019

# 39 TWh of production rights for PreussenElektra already transferred – terms challenged

## Nuclear power plant Krümmel<sup>1</sup>

88 TWh of production rights (before transfer)

39 TWh ↓ ↑ ~€27.8/MWh preliminary price

## PreussenElektra

Transferred  
production rights

↙ 18 TWh

↓ 11 TWh

↘ 10 TWh

### Grohnde plant

Production rights secured until **August 2021**

up to 4 TWh production rights required<sup>2</sup>

### Isar II plant

Production rights secured until **August 2021**

10-15 TWh production rights required<sup>2</sup>

### Brokdorf plant

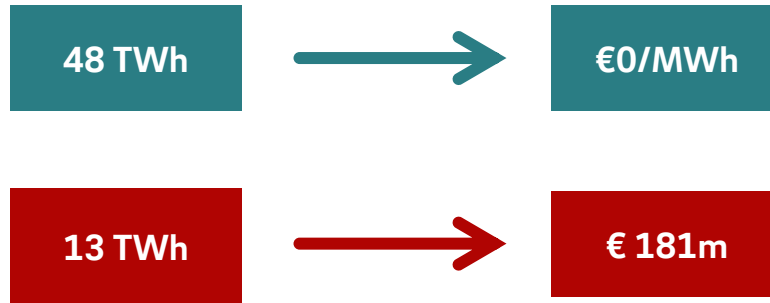
Production rights secured until **June 2021**

4-6 TWh production rights required<sup>2</sup>

1. Krümmel OHG is a joint venture between E.ON and Vattenfall, each party owning 50% equity share 2. Volumes shown after transfer/purchase from Krümmel, excluding minority stakes (16.7% minorities in Grohnde, 20% in Brokdorf and 25% in Isar II), as of January 2021.

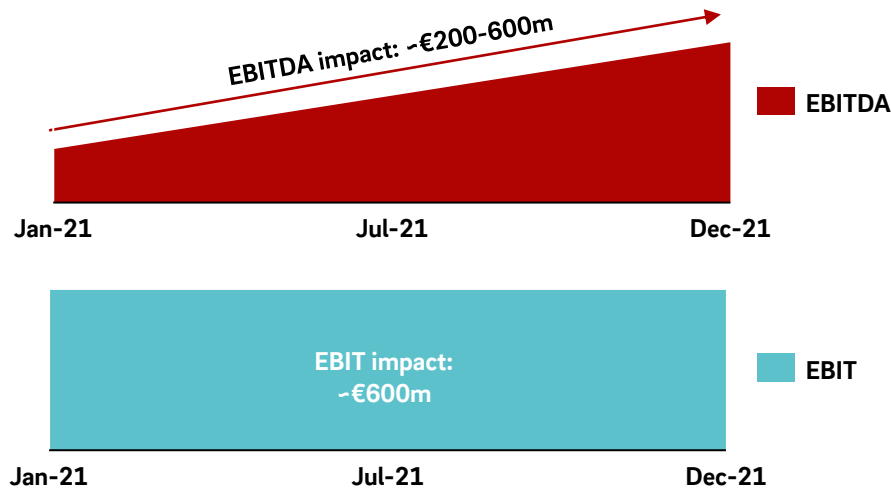
# Settlement of all material remaining nuclear lawsuits at favorable terms

Agreement on costs for production rights



# Impact on EBITDA from agreement on the use of production rights depends on timing of settlement; ~€600m EBIT impact

**Mechanics:** Stop of production rights depreciation<sup>1</sup> at moment of settlement with respective increase of cash compensation (cash compensation = EBITDA impact)



Timing of settlement

Effects NOT included in 2021 earnings guidance

## Key takeaways

- **EBIT<sup>2</sup> impact:** -€600m independent from timing of settlement
- **EBITDA<sup>2</sup> impact:** -€200 to 600m dependent on timing of settlement
- **EBITDA increases per quarter by -€100m, starting at €200m**
- **-€450m Adj. Net Income impact** independent from timing of settlement
- **END impact:** -€400m in 2021 and -€100m in 2022
- **Expected timing of settlement and inclusion in guidance:** Q3 2021

1. For the 48 TWh production volumes that will be transferred for free under the agreement and have not yet been used until timing of settlement 2. Including €42.5m compensation for frustrated investments



# Q1 2021 Results

Financial Appendix

*e.on*

# Guidance overview

€ bn	FY 2020	2021	2021-2023
<b>EBITDA<sup>1</sup></b>	<b>6.905</b>	<b>7.2-7.4</b>	<b>2-3% CAGR</b>
Energy Networks	5.199	5.0-5.2	↗
Customer Solutions	1.006	1.4-1.6	↗
Non-Core	0.925	0.8-1.0	↘
Corporate Functions & Other	-0.225	~-0.2	↗
<b>EBIT<sup>1</sup></b>	<b>3.776</b>	<b>3.8-4.0</b>	<b>8-10% CAGR</b>
<b>Core EBIT</b>	<b>3.363</b>		<b>11-13% CAGR</b>
Energy Networks	3.253	2.9-3.1	↗
Customer Solutions	0.454	0.8-1.0	↗
Non-Core	0.413	0.2-0.4	↘
Corporate Functions & Other	-0.344	~-0.3	↗
<b>ANI<sup>1</sup></b>	<b>1.638</b>	<b>1.7-1.9</b>	<b>12-14% CAGR</b>
<b>EPS<sup>1</sup></b>	<b>€0.63</b>	<b>€0.65-0.73</b>	<b>12-14% CAGR</b>
<b>Dividend</b>	<b>€0.47</b>	<b>up to 5% p.a.</b>	<b>up to 5% p.a.</b>
<b>Capex<sup>2</sup></b>	<b>4.171</b>	<b>-4.9</b>	<b>-14</b>
Energy Networks	3.386	~3.3	~10.3
Customer Solutions	0.790	~1.0	~2.8
<b>Debt factor</b>	<b>5.9x</b>		<b>4.8x-5.2x</b>

1. Adjusted for non-operating effects 2. Cash-effective investments including Corporate Functions & Other and Non-Core

# Segment outlook 2021

## EBIT<sup>1</sup> key drivers 2021

### Energy Networks

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- + Reversal Covid-19 impact in 2020

#### Germany:

- Regulatory cycle

#### Sweden:

- = Ongoing regulatory period
- + Organic RAB growth

#### CEE & Turkey:

- + Slovakia: Full year contribution of VSEH
- Hungary: Restructuring (disposal ETI /ÉMÁSZ)

### Customer Solutions

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- + Reversal Covid-19 impact in 2020

#### Germany:

- + Synergies ramp-up
- + Positive customer developments

#### UK:

- + Restructuring UK (target ~100m GBP EBIT)

#### Other:

- + Business growth

### Non-Core

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#### PreussenElektra:

- Higher depreciation from purchase of production rights

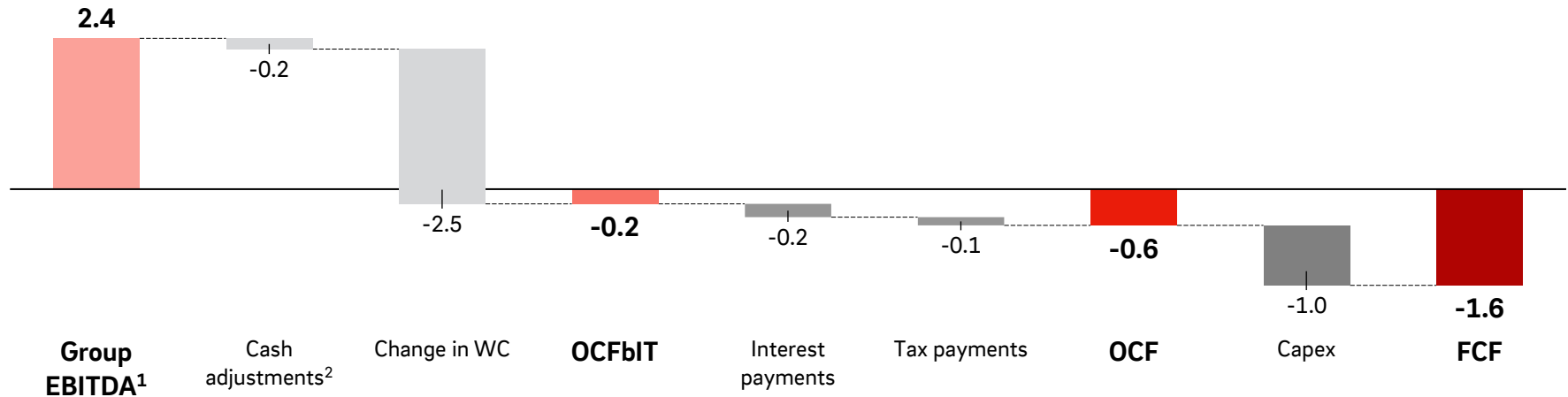
# Financial highlights

€ m	Q1 2020	Q1 2021	% YoY
Sales	17,665	18,402	+4
EBITDA <sup>1</sup>	2,195	2,445	+11
EBIT <sup>1</sup>	1,456	1,655	+14
Adjusted Net Income <sup>1</sup>	678	809	+19
OCFbIT	-400	-241	+40
Investments	918	971	+6
Economic Net Debt <sup>2</sup>	-40,736	-40,776	0

1. Adjusted for non-operating effects 2. Economic Net Debt as per 31 March 2021 and 31 Dec 2020; Economic Net Debt definition takes into account the decommissioning provisions calculated with a real discount rate of 0.0% as opposed to IFRS AROs; bonds issued by innogy are recorded at their nominal value: the amount in the consolidated balance sheets is €2,1 bn (as of 31 Dec 2020) respectively €2.0 bn (as of 31 March 2021) higher

# Operating cash flow seasonally low during the first quarter

€ bn

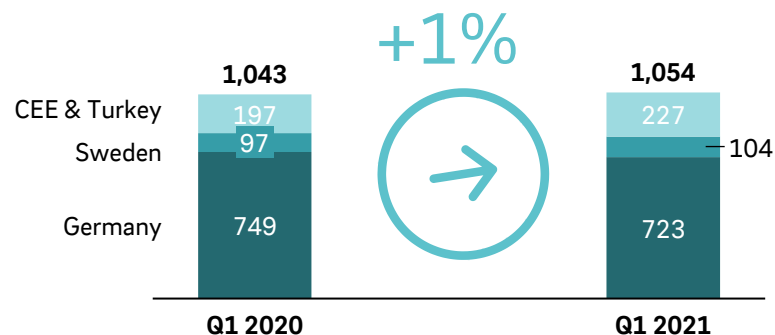


1. Adjusted for non-operating effects 2. Incl. non-cash-effective EBITDA items, provision utilizations and payments related to non operating earnings

# Divisions: Energy Networks

EBIT<sup>1</sup>

€ m



Drivers

All

+ Organic RAB growth

Germany

+ Normalized weather (Q1 2020: mild weather)

- Regulatory cycle

CEE & Turkey

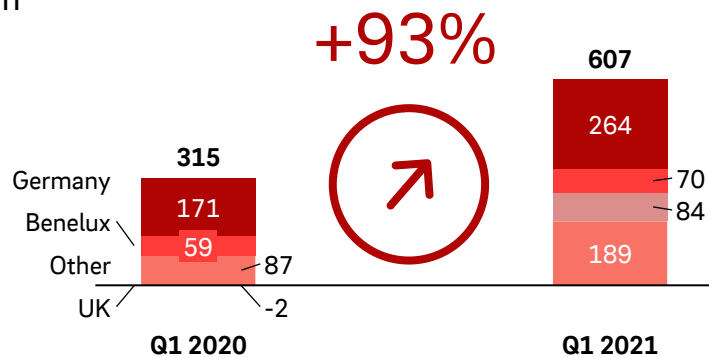
+ Slovakia: first time contribution of VSEH<sup>2</sup>

€ m	Germany			Sweden			CEE & Turkey			Total		
	Q1 2020	Q1 2021	% YoY	Q1 2020	Q1 2021	% YoY	Q1 2020	Q1 2021	% YoY	Q1 2020	Q1 2021	% YoY
Revenue	3,746	3,755	+0	235	263	+12	687	762	+11	4,668	4,780	+2
EBITDA <sup>1</sup>	1,094	1,071	-2	136	147	+8	276	313	+13	1,506	1,531	+2
EBIT <sup>1</sup>	749	723	-3	97	104	+7	197	227	+15	1,043	1,054	+1
<i>thereof equity-method earnings</i>	55	51	-7	0	0	-	36	38	+6	91	89	-2
OCFbIT	372	-58	-116	149	186	+25	215	218	+1	736	346	-53
Investments	377	352	-7	66	81	+23	132	152	+15	575	585	+2

1. Adjusted for non-operating effects 2. Slovakian business acquired from RWE in Q3 2020 as part of the innogy takeover

# Divisions: Customer Solutions

EBIT<sup>1</sup>  
€ m



Drivers

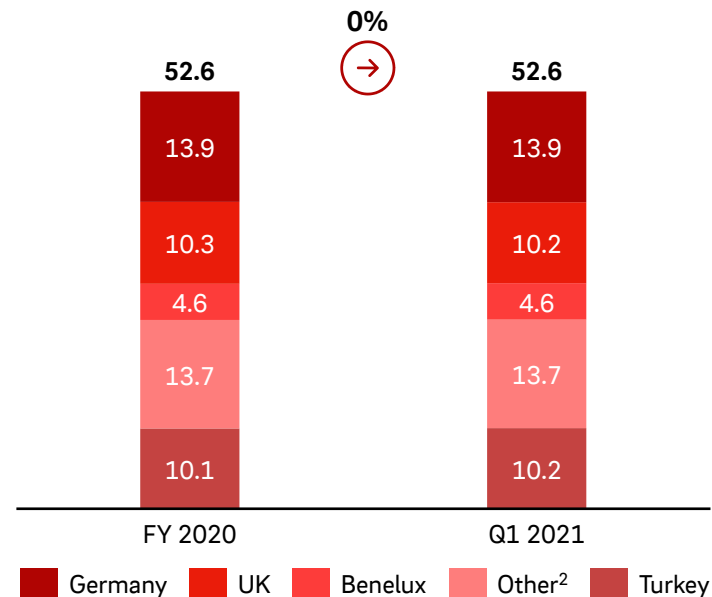
- All** + Normalized weather (Q1 2020: mild weather)
- Germany** + Synergies ramp-up
- UK** + Restructuring benefits
- Other** + Strong operational performance

€ m	Germany			Benelux			UK			Other			Total		
	Q1 2020	Q1 2021	% YoY	Q1 2020	Q1 2021	% YoY	Q1 2020	Q1 2021	% YoY	Q1 2020	Q1 2021	% YoY	Q1 2020	Q1 2021	% YoY
Revenue	6,129	6,479	+6	947	1,046	+10	4,574	4,341	-5	2,743	2,970	+8	14,393	14,836	+3
EBITDA <sup>1</sup>	199	296	+49	74	85	+15	32	111	+247	137	247	+80	442	739	+67
EBIT <sup>1</sup>	171	264	+54	59	70	+19	-2	84	+96	87	189	+117	315	607	+93
thereof equity-method earnings	1	1	-	1	2	+100	-	-	-	2	2	-	4	5	+25
OCFbIT	-929	-306	+67	-107	-109	-2	0	-72	-	-50	105	+310	-1,086	-382	+65
Investments	41	46	+12	11	9	-18	33	6	-82	69	62	-10	154	123	-20

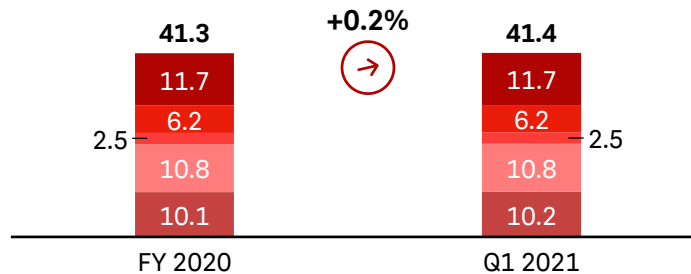
1. Adjusted for non-operating effects

# Customer numbers B2B & B2C

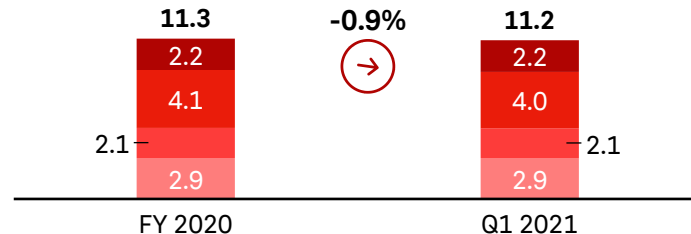
## Customer accounts (m)<sup>1</sup>



## Thereof: electricity customers (m)<sup>1</sup>



## Thereof: gas customers (m)<sup>1</sup>



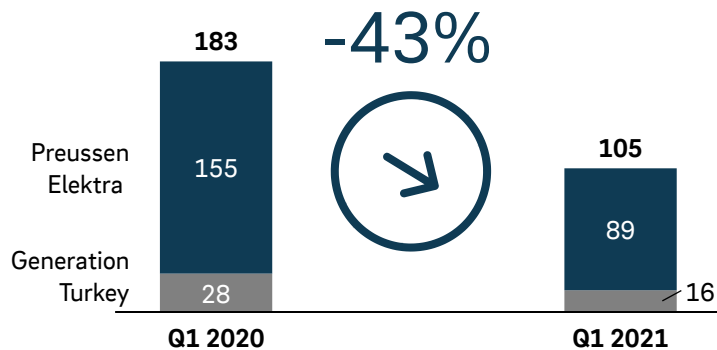
1. Including at-equity participations 2. Incl. Sweden, Italy, Czech Republic, Hungary and Croatia, Romania, Poland, Slovakia



# Non-Core business

EBIT<sup>1</sup>

€ m



Drivers

Preussen  
Elektra

- Higher depreciation from purchase of production rights

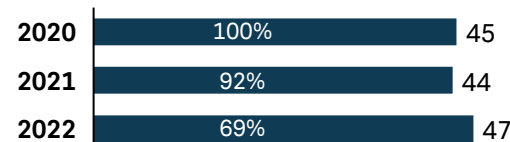
Turkey  
Generation

- FX effects
- Lower hydro generation

€m	PreussenElektra			Generation Turkey			Total		
	Q1 2020	Q1 2021	% YoY	Q1 2020	Q1 2021	% YoY	Q1 2020	Q1 2021	% YoY
Revenue	386	377	-2	-	-	-	386	377	-2
EBITDA <sup>1</sup>	272	247	-9	28	16	-43	300	263	-12
EBIT <sup>1</sup>	155	89	-43	28	16	-43	183	105	-43
thereof equity-method earnings	23	14	-39	28	16	-43	51	30	-41
OCFbIT	79	152	+92	0	32	-	79	184	+133
Investments	156	143	-8	-	-	-	156	143	-8

## PreussenElektra: Hedged Prices (€/MWh)

as of 31 March 2021



1. Adjusted for non-operating effects

# Adjusted Net Income

€ m	Q1 2020	Q1 2021	% YoY
<b>EBITDA<sup>1</sup></b>	<b>2,195</b>	<b>2,445</b>	<b>+11</b>
Depreciation/amortization	-739	-790	-7
<b>EBIT<sup>1</sup></b>	<b>1,456</b>	<b>1,655</b>	<b>+14</b>
Economic interest expense (net)	-312	-260	+17
<b>EBT<sup>1</sup></b>	<b>1,144</b>	<b>1,395</b>	<b>+22</b>
Income Taxes on EBT <sup>1</sup>	-286	-349	-22
<i>% of EBT<sup>1</sup></i>	<i>-25%</i>	<i>-25%</i>	<i>-</i>
Non-controlling interests	-180	-237	-32
<b>Adjusted Net Income<sup>1</sup></b>	<b>678</b>	<b>809</b>	<b>+19</b>

1. Adjusted for non-operating effects

# Reconciliation of EBIT to IFRS Net Income

€ m	Q1 2020	Q1 2021	% YoY
<b>EBITDA<sup>1</sup></b>	<b>2,195</b>	<b>2,445</b>	<b>+11</b>
Depreciation/Amortization/Impairments	-739	-790	-7
<b>EBIT<sup>1</sup></b>	<b>1,456</b>	<b>1,655</b>	<b>+14</b>
Interest result	-429	-161	+62
Net book gains	5	1	-80
Restructuring	-93	-84	+10
Mark-to-market valuation of derivatives	-838	37	+104
Impairments (net)	0	24	-
Other non-operating earnings	-146	-113	+23
<b>Income/Loss from continuing operations before income taxes</b>	<b>-45</b>	<b>1,359</b>	<b>+3,120</b>
Income taxes	-178	-340	-91
<b>Income/loss from continuing operations</b>	<b>-223</b>	<b>1,019</b>	<b>+557</b>
Income/loss from discontinued operations, net	-89	0	+100
<b>Net income/loss</b>	<b>-312</b>	<b>1,019</b>	<b>+427</b>
Non-controlling interests	-126	-218	-73
<b>Net income/loss attributable to shareholders of E.ON SE</b>	<b>-438</b>	<b>801</b>	<b>+283</b>

1. Adjusted for non-operating effects

# Cash-effective investments

€ m	Q1 2020	Q1 2021	% YoY
Energy Networks	575	585	+2
Customer Solutions	154	123	-20
Corporate Functions & Other	33	120	+264
Consolidation	0	0	-
Non-Core	156	143	-8
<b>Investments</b>	<b>918</b>	<b>971</b>	<b>+6</b>

# Economic Net Debt<sup>1</sup>

€ m	31 Dec 2020	31 Mar 2021
Liquid funds	4,795	4,240
Non-current securities	1,887	1,841
Financial liabilities	-30,720	-32,178
Adjustment FX hedging <sup>2</sup>	82	371
<b>Net Financial Position</b>	<b>-23,956</b>	<b>-25,726</b>
Provisions for pensions	-8,088	-6,403
Asset retirement obligations	-8,692	-8,647
<b>Economic Net Debt</b>	<b>-40,736</b>	<b>-40,776</b>

1. Economic Net Debt definition takes into account the decommissioning provisions calculated with a real discount rate of 0.0% as opposed to IFRS AROs; bonds issued by innogy are recorded at their nominal value: the amount in the consolidated balance sheets is €2.2 bn higher 2. Net figure; does not include transactions relating to our operating business or asset management

# Economic interest expense (net)

€ m	Q1 2020	Q1 2021	Difference (in € m)
Interest from financial assets/liabilities	-280	-251	+29
Interest cost from provisions for pensions and similar provisions	-23	-16	+7
Accretion of provisions for retirement obligation and similar provisions	-11	0	+11
Construction period interests <sup>1</sup>	3	3	-1
Others	-1	5	+6
<b>Net interest result</b>	<b>-312</b>	<b>-260</b>	<b>+53</b>

1. Borrowing cost that are directly attributable to the acquisition, construction or production of a qualified asset. Borrowing cost are interest costs incurred by an entity in connection with the borrowing of funds (interest rate: 3.11%)

# Financial calendar & important links



## Financial calendar

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May 19, 2021

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2021 Virtual Annual Shareholder Meeting

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August 11, 2021

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Half-Year Financial Report: January – June 2021

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November 10, 2021

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Quarterly Statement: January – September 2021

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March 16, 2022

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Annual Report 2021

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May 11, 2022

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Quarterly Statement: January – March 2022

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## Important links

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Presentations

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<https://www.eon.com/en/investor-relations/presentations.html>

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Facts & Figures 2021

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[https://www.eon.com/content/dam/eon/.../210324\\_Facts\\_and\\_Figures\\_final.pdf](https://www.eon.com/content/dam/eon/.../210324_Facts_and_Figures_final.pdf)

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Annual Reports

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<https://www.eon.com/en/investor-relations/financial-publications/annual-report.html>

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Interim Reports

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<https://www.eon.com/en/investor-relations/financial-publications/interim-report.html>

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Shareholder Meeting

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<https://www.eon.com/en/investor-relations/shareholders-meeting.html>

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Green Bond Framework

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<https://www.eon.com/en/investor-relations/bonds/green-bonds.html>

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Sustainability Report

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<https://www.eon.com/en/ueber-uns/nachhaltigkeit/nachhaltigkeitsbericht.html>

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